

# **"Payor Audits: Strategies for Responding; Protecting Your Practice," Practice Management Seminars, Washington State Medical Association**

Speaking Engagement  
April 5, 2011  
Washington

The level of intense scrutiny of physicians' health insurance claims, and the potential risks to their practices, have never been greater. Many practices receive refund requests in the hundreds and even thousands of dollars, for alleged errors in chart documentation, code selection or in submitting claims. Even when those claims were for medically appropriate services, physicians and practices can be required to refund payments.

Government programs and commercial health insurers alike are mounting increasingly intrusive and potentially damaging initiatives to review your claims, leaving you vulnerable to repayments and even charges of fraud and abuse.

Physicians and practice administrative staff need to understand the risks posed by audits and take proactive steps to achieve compliance and reduce exposure. Practices need to be prepared to comply with audits within the established timeframes, as well as to defend against allegations of improper billing. Learn how to protect and defend yourself and your practice!

## **Presenter**

Stephen D. Rose, J.D., M.B.A., is the chair of the Garvey Schubert Barer Health Law Department. Stephen has more than 25 years experience representing clients in the healthcare industry. His practice focuses on HIPAA, Medicare/Medicaid reimbursement, defending healthcare providers during and after government audits, and developing and implementing corporate compliance plans. He has been one of the educators for WSMA since the HIPAA Privacy Rules were first issued and has defended numerous healthcare providers during HIPAA investigations and audits by the Office for Civil Rights (OCR).

## **Seminar Schedule**

### **Yakima: Tuesday, April 5**

Red Lion Hotel Yakima Center  
607 E. Yakima Avenue

### **Everett: Thursday, April 7**

Providence Pacific Campus

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916 Pacific Avenue

**Spokane Valley: Friday, April 15**

Spokane Valley Hospital  
12606 E. Mission Avenue

**Vancouver: Thursday, April 21**

Hilton Vancouver Washington Hotel  
301 W. 6th Street

**Tacoma: Friday, April 29**

Allenmore Hospital 1901  
South Union Avenue

[View more about the event and register.](#)