

# "The Ins and Outs of Scaling a Food Business," Branchfood Panel Discussion – 2022 Rhode Island Startup Week

Panel Discussion  
October 6, 2022  
Virtual Event

*Congratulations, you have graduated from a food accelerator and are ready to grow your business regionally! Now what?*

Hillary Hughes presents on this expert panel to discuss the key components of scaling a food business. They cover identifying and partnering with co-manufacturers, what to look for when evaluating and working with distributors, and the importance of legal agreements that govern relationships with partners, retailers and others.

Panel members include:

- Tara Levine, Senior Advisor, Branchfood
- Hillary Hughes, Partner & Chair, Food & Beverage/CPG
- Kelley McShane, Managing Partner, Granny Squibb
- Maggie Longo, Restaurant & Hospitality Consultant, SBDC

This is a “roll up your sleeves” session with experts from the food startup, manufacturing and legal spaces.

Watch the [complete recording](#) of this session, which was part of [RI Startup Week](#), October 1-7, 2022.

## Contact

Hillary H. Hughes

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