

National Association of Securities Professionals

Speaking Engagement
March 1, 2012
Los Angeles, CA

A roundtable discussion examining the effects of the Institutional Limited Partners Association (ILPA) guidelines on negotiating private equity fund terms, as well as review of the ILPA principles.

In addition, Rafael presented two case studies called, "The Waterfall of Returns and Key Person Provision" and "Management Fee Debate."

Contact

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