

## "Best Practices in Contracting," Seattle Southside Regional Tourism Authority

Speaking engagement October 28, 2019 SeaTac, WA Contact

Greg Duff

Greg Duff will give two presentations on best practices in contracting in "Group Sales Contracting" and "Electronic Distributors" at Seattle Southside Regional Tourism Authority on Monday, October 28, 2019.

## Agenda:

## **Group Sales Contracting**

Class will focus on group sales contracting basics, best practices, and current issues around contracting.

## **Electronic Distributors**

Class will focus on distribution and the issues associated with working with an electronic distributor.