

Jack Fersko

PARTNER / CO-CHAIR, REAL ESTATE DEPARTMENT

75 Livingston Avenue
Roseland, New Jersey 07068
T: 732.476.3354
F: 732.476.3355
jfersko@greenbaumlaw.com



Road blocks arise in every deal. The art of transactional work lies in the ability to develop creative solutions that are both protective of your client's interests and acceptable to the other side, so that the deal can move forward towards a positive conclusion. Creative lawyering is, in my opinion, the key to a successful transactional practice.

Mr. Fersko's practice reflects his extensive experience as a commercial real estate and general business lawyer. His legal services emphasize industrial and commercial real estate activities, with a particular focus on industrial leasing, project financing, sustainable development and alternative energy initiatives, urban redevelopment, and the impact of environmental laws on commercial real estate transactions, including the acquisition and redevelopment of environmentally contaminated sites. He has successfully negotiated numerous real estate agreements involving complex environmental transactional issues and related insurance agreements.

Mr. Fersko's participation in high-value real estate transactions in New Jersey includes his leading a team of lawyers as real estate, land use and public finance counsel to a major private equity firm, his involvement in one of the largest portfolio sales of industrial real estate to be completed in New Jersey in recent years, and his key role throughout the planning, financing and construction phases of one of the country's largest roof-mounted solar energy installations.

Mr. Fersko also counsels clients on transactional issues and funding options related to green building and solar development and the impact of these initiatives on leases and other agreements, including the

Departments

Real Estate

Practice Groups

Cannabis Industry

Construction Contracting &
Risk Management

Energy, Renewable Resources
& Sustainable Development

Environmental

Financial Incentives &
Economic Development

Education

Ohio Northern University,
J.D., 1978

Marietta College, B.A, 1975

Bar Admissions

New Jersey, 1979

U.S. Supreme Court, 1986

U.S. Court of Appeals, Third
Circuit, 1995

negotiation and drafting of Engineering, Procurement and Construction Agreements (EPC) and Power Purchase Agreements (PPA).

In response to the enactment of an adult-use recreational program, and the expansion of New Jersey's legal medical marijuana program, Mr. Fersko is prepared to meet the needs of both existing and future clients by providing counsel related to the business and legal impacts of a New Jersey-based cannabis industry.

Mr. Fersko joined the firm in January 2012. He was previously chair of the Real Estate & Redevelopment practice group at Farer Fersko.

Since the 1990's, Mr. Fersko has been coordinating, moderating and lecturing at comprehensive annual seminars addressing a variety of transactional and leasing issues for the New Jersey Institute for Continuing Legal Education. Throughout his career, he has chaired and presented programs for groups including the American College of Real Estate Lawyers, NAIOP, the American and New Jersey State Bar Associations and the International Council of Shopping Centers. Mr. Fersko has also been a guest lecturer at Monmouth University's Kislak Real Estate Institute, and has been invited to lecture at New York University and Columbia University's graduate school real estate programs.

Results may vary depending on your particular facts and legal circumstances.

HONORS & AWARDS

- American College of Real Estate Lawyers (ACREL) Fellow: Programs Committee, Chair; Changes in the Profession Task Force Committee, past Chair; Energy Subcommittee of Land Use and Environmental Committee, Chair; Land Use and Environmental Committee, past Chair; Board of Governors, former member
- American Bar Foundation Fellow
- Part of the winning team of professionals receiving the highly coveted 2016 "Industrial Deal of the Year" award from NAIOP New Jersey, Mr. Fersko led the firm's work on the Elizabeth Logistics Center in Elizabeth, New Jersey, on behalf of clients Elberon Development Group and The Avidan Group.
- Listed in *Chambers USA* (a publication of Chambers and Partners) in the Real Estate practice area (2004 – present)
- Listed in *The Best Lawyers in America*® (a trademark of Woodward/White, Inc.) in the Real Estate Law practice area (2007 – present)
- Selected by *Best Lawyers*® (a trademark of Woodward/White, Inc.) as 2022 Newark "Lawyer of the Year" in Real Estate Law
- Martindale-Hubbell® Peer Review Rated AV® Preeminent (a trademark of Internet Brands, Inc.) (1990 – present)

Jack Fersko (Cont.)

- Listed in *New Jersey Super Lawyers* (a Thomson Reuters business) in the Real Estate: Business, Environmental and Energy & Natural Resources, practice areas (2005 – present); listed by *Super Lawyers* as one of New Jersey's Top 100 Lawyers (2010 – 2014, 2017 - present)
- Listed in *Who's Who Legal Thought Leaders: USA 2023* (a publication of Law Business Research Ltd.) in the area of Real Estate
- Listed in *Who's Who Legal Thought Leaders: Global Elite 2019* (a publication of Law Business Research Ltd.) in the area of Real Estate
- Listed in *Who's Who Legal – Real Estate* (a publication of Law Business Research Ltd.) (2013 – present)
- Selection for inclusion in the *Who's Who Legal 2017 - Compendium Edition* (a publication of Law Business Research Ltd.)
- Recipient of the NAIOP-NJ Industry Service Award (2006) and President's Award (2005)

Please visit our Award Methodology page for a description of the standard or methodology on which these accolades are based. Attorney Advertising: No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

REPRESENTATIVE MATTERS

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- Advised the sellers on the disposition of a major distribution facility in Jacksonville, Florida to an institutional investor for \$90,500,000. The sellers, which owned the landmark property since 1994, leased the property to a credit tenant under a complex, long-term triple net lease. The team negotiated and drafted the purchase and sale agreement for the transaction, guided the sellers through the buyer's due diligence and coordinated a successful closing that set a sales price record in the geographic location of the property.
- Representation related to the sale of three commercial buildings in New Jersey for a total sales price of \$80,000,000. This complex transaction included tracing the various transfers of the entity interests, issues related to open permits and violations, resolving tenant issues with estoppels and subordination, non-disturbance and attornment agreements, title issues including outstanding judgments against a prior owner of one of the properties, arranging for transfers of security deposits in the form of letters of credit, negotiating agreements related to building repairs, and working through broker agreement issues.
- Played a lead role in one of the largest portfolio sales of industrial real estate to be completed in New Jersey in several years as a member of the firm's real estate team representing affiliated entities of Avidan Management LLC as the sellers of approximately 2.6 million square feet of office and warehouse space located in South Brunswick, Edison, Elizabeth and Bayonne. The high-value transaction, which closed in late August 2012, involved the acquisition of a nine-building portfolio of properties, including office, light industrial, cold storage and bulk distribution space, by Cohen Asset

Jack Fersko (Cont.)

Management Inc., an industrial and commercial real estate investment firm. Mr. Fersko and his team negotiated five power purchase agreements covering over 6 MWs of solar production on behalf of Avidan, a leading solar developer in the New Jersey market who has worked closely with our real estate group on a number of alternative energy projects in the past. The deal was closed in 2012 and the project led to the team being named Finalists for the Industrial Deal of the Year by NAIOP New Jersey Chapter in 2013.

- Counseled a joint venture between developer Jonathan Rose Companies and JP Morgan Chase on title and construction loan closings for a mixed use redevelopment project in South Orange, NJ. The project will consist of a 215 unit LEED certified apartment building, retail space and a 500+ space parking facility, a portion of which will be available for public use. The firm advised on the transfer of property to our client pursuant to a Redevelopment Agreement previously negotiated by our team, and also negotiated a \$38,500,000 million construction mortgage loan for the project. The deal represents a major milestone for the project and a significant step forward for South Orange's downtown redevelopment.
- Was part of the team and provided real estate related support in the firm's successful representation of plaintiff Des Champs Laboratories in *Des Champs Laboratories, Inc. v. Martin*, 2012 N.J. Super. LEXIS 115 (App. Div. 2012), in which the Court struck down an unauthorized regulation of the New Jersey Department of Environmental Protection (NJDEP) which threatened to significantly increase clean up obligations under the Industrial Site Recovery Act (ISRA) for businesses using very small amounts of hazardous substances.
- Lead a team of lawyers as real estate, land use and public finance counsel to private equity firm KTR Capital Partners in its 2011 acquisition of the iPort 12 International Trade and Logistics Center in Carteret, New Jersey. The 70 acre former brownfield site and prior municipal solid waste landfill was redeveloped in 2007. Representation addressed a broad range of issues including those related to right of access and title, the transfer of permits, and the transfer of access rights, a process which required extensive negotiations with multiple public and quasi-public entities. Mr. Fersko also negotiated and orchestrated the assignment, assumption and amendment of existing public financing through the New Jersey Environmental Infrastructure Trust (EIT) and the NJDEP, which was secured by Payments in Lieu of Taxes pursuant to a financial agreement under New Jersey's long term tax exemption law. This process required approvals from the Borough of Carteret, the Carteret Redevelopment Agency, the EIT (subject to the Governor's right of veto), and the Commissioner of the NJDEP. KTR's acquisition of the 1.26 million square foot warehouse space included the negotiation of a short sale with the original developer's lender and the assumption of public financing originally obtained to fund environmental remediation of the site.
- Played a key role throughout the planning, financing and construction phases of one of the country's largest roof-mounted solar energy installations with his representation of Avidan Energy Solutions in its development of a massive 4.26 megawatt solar energy system in Edison, NJ. Mr. Fersko spearheaded negotiation of an Engineering, Procurement and Construction (EPC) agreement, handled the review and negotiation of related warranties and agreements covering roof contracting and

system services and maintenance, and coordinated real estate debt financing for the project. Representation also included oversight of an application for federal grant money, advising on the sale of solar renewable energy certificates (SRECs), and implementation of a power purchase agreement (PPA). The completed rooftop solar array, which covers 650,000 square feet and draws power from approximately 18,000 photovoltaic solar panels, was designed to generate enough solar power to meet approximately 50 percent of the facility's 1 million kilowatt hour monthly energy needs, effectively reducing the building's carbon footprint by half and significantly reducing tenants' operating expenses by bringing down energy costs.

UNIQUELY NJ

- NAIOP New Jersey; Board of Trustees; Legal Action Committee; Energy & Sustainability Committee; Legislative Committee
- Rutgers Business School Center for Real Estate Advisory Board
- New Jersey State Bar Association; Cannabis and Psychedelics Law Special Committee: Co-Chair, Corporate-Transactional Subcommittee; Renewable Energy, Cleantech and Climate Change Committee
- Community Builders Association of New Jersey (Former Director)
- Profiled in "Meet the Lawyers" as one of New Jersey's leading real estate lawyers by *Real Estate New Jersey Magazine* (2007, 2008)
- Temple Sharey Tefilo-Israel, South Orange, NJ (Past President)

MORE ACTIVITIES & EXPERIENCE

- National Association of Office and Industrial Properties (NAIOP); Environmental and Infrastructure Committee (past Chair)
- American Bar Association; Real Property, Trust and Estate Law Section, Council Member; RPTE Section Committee on Groups and Substantive Committees, Co-Chair; Special Investors and Investment Structure Group, Council Representative; Government Submissions Task Force, past Chair; RPTE Section Leasing Group, past Chair; Section of Environment, Energy and Resources
- Industrial and Office Real Estate Brokers Association; Executive Committee

PRESENTATIONS & SPEAKING ENGAGEMENTS

Program Coordinator/Moderator/Speaker, Advanced Topics in Commercial Leasing: 2023
Sponsor: *New Jersey Institute for Continuing Legal Education*, November 16, 2023

Lecturer and Moderator, 2023 Cannabis & Real Estate Conference

Sponsor: *IOREBA and Mid-Atlantic Real Estate Journal*, April 20, 2023

Session Leader, 2023 ACREL Mid-Year Meeting

Sponsor: *American College of Real Estate Lawyers*, 3.16-19.23

Panelist, Negotiating Commercial Leases 2023

Sponsor: *Practising Law Institute*, February 23-24, 2022

Program Coordinator/Moderator/Lecturer, Advanced Topics in Commercial Leasing: 2022

Sponsor: *New Jersey Institute for Continuing Legal Education*, November 17, 2022

Panelist, 2022 Real Estate Conference

Sponsor: *New Jersey Institute for Continuing Legal Education*, April 13, 2022

Speaker, Real Estate Legal Update

Sponsor: *Association of Corporate Counsel Real Estate Network*, March 17, 2022

Panelist, Negotiating Commercial Leases 2022

Sponsor: *Practising Law Institute*, February 24, 2022

Panelist, Latest Developments in Cannabis Law

Sponsor: *New Jersey Institute for Continuing Legal Education*, October 28, 2021

Presenter, Impact of the Pandemic on Commercial Leasing

Sponsor: *ABA Section of Real Property, Trust & Estate Law Section's 33rd Annual Virtual National CLE Conference*, April 22, 2021

Panelist, Negotiating Commercial Leases 2021

Sponsor: *Practising Law Institute*, 2.25-26.21

Moderator/Presenter, Advanced Commercial Leasing and COVID-19: 2020/21 Update

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 3, 2020

Speaker, Healthcare, Real Estate & COVID-19: Impacts, Challenges and Opportunities

Sponsor: *Greenbaum, Rowe, Smith & Davis LLP, NJ Hospital Association, NJ Healthcare Financial Management Association, and Medical Society of NJ*, November 10, 2020

Presenter, The Impacts of the Coronavirus Pandemic on Commercial Leases

Sponsor: *ABA RPTE Commercial Real Estate Transactions Group*, October 28, 2020

Speaker, The Impacts of the Coronavirus Pandemic on Real Estate Contracts: Frustration of Purpose, Impossibility, Impracticability and Force Majeure

Sponsor: *Houston Bar Association*, October 21, 2020

Panelist, The Impacts of the Coronavirus Pandemic on Real Estate Contracts: Frustration of Purpose, Impossibility, Impracticability and Force Majeure

Sponsor: *American College of Real Estate Lawyers*, July 9, 2020

Panelist, Small Businesses and the Impact of COVID-19

Sponsor: *New Jersey Institute for Continuing Legal Education*, April 15, 2020

Panelist, COVID-19 FALLOUT: How Does My Business Survive?

Sponsor: *Withum*, April 8, 2020

Program Coordinator/Speaker, Commercial Leasing 2019: Complex Issues In Commercial Real Estate

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 12, 2019

Moderator, 2020 Industrial Real Estate Forecast: Trade, Tariffs, Ports and E-Commerce Revolution

Sponsor: *CapRate Events, LLC*, December 10, 2019

Moderator, Clearing the Air: The Cannabis Industry's Impact on CRE

Sponsor: *NAIOP*, October 15, 2019

Co-Program Coordinator/Speaker, Commercial Leasing 2018: A Deeper Dive into Selected Topics

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 13, 2018

Panelist, Clearing the Air: A Discussion of Key Issues For In-House Counsel Related to the Legalization of Cannabis in New Jersey

Sponsor: *Association of Corporate Counsel New Jersey*, September 21, 2018

Panelist, 5th Annual Commercial Real Estate Forecast Conference

Sponsor: *Mid Atlantic Real Estate Journal*, June 20, 2018

Presenter, Legalizing Marijuana in New Jersey: Impact on the Real Estate Market

Sponsor: *Industrial and Office Real Estate Brokers Association*, February 12, 2018

Program Chair and Moderator, Commercial Leasing 2017: A Focus on Leasing, Insurance and Ethical Issues

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 6, 2017

Moderator, 4th Annual Commercial Real Estate Forecast Summit

Sponsor: *Mid-Atlantic Real Estate Journal*, June 21, 2017

Moderator and Program Coordinator, From the Ground Up: The Development of a Commercial Real Estate Project

Sponsor: *New Jersey Institute for Continuing Legal Education*, November 10, 2016

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Moderator, 3rd Annual New Jersey Commercial Real Estate Forecast Summit

Sponsor: *Mid-Atlantic Real Estate Journal*, June 30, 2016

Presenter, Fundamentals of Commercial Real Estate 2016 – Session 4: Leasing

Sponsor: *ABA Section of Real Property, Trust & Estate Law*, April 27, 2016

Moderator, Indispensable Topics in Commercial Real Estate

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 16, 2015

Lecturer, Introduction to Commercial Real Estate Leasing

Sponsor: *Real Estate Practice Seminar, Middlesex County Bar Association*, April 9, 2015

Presenter, Commercial Leasing in 2015 - Sharpening Your Focus on Defaults and Remedies

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 10, 2014

Panelist, Second Annual Northeast Industrial Real Estate Summit

Sponsor: *CAPRATE Events*, September 23, 2014

Presenter, Common Problems and Pitfalls in Commercial Real Estate Leasing

Sponsor: *Fourth Annual Business Law Section/Taxation Law Section Joint CLE Dinner Meeting*, June 17, 2014

Presenter, 2014 Fundamentals of Commercial Real Estate: Commercial Real Estate Leasing

Sponsor: *ABA Section of Real Property, Trust & Estate Law Spring Symposia*, May 2, 2014

Presenter, Real Estate Leasing

Sponsor: *ABA Real Property, Trust & Estate Law Section webinar*, February 26, 2014

Moderator/Presenter, Critical Issues in Drafting & Negotiating Office, Retail, Industrial & Ground Leases

Sponsor: *New Jersey Institute for Continuing Legal Education*, December 12, 2013

Moderator, Protecting the Owner: Construction Insurance On A High-Rise Office Building

Sponsor: *ACRELive Program*, September 25, 2013

Speaker, Structuring Solar Development Financing, Leasing and Operating Agreements for Commercial Properties

Sponsor: *Strafford Webinar*, September 19, 2013

Presenter, The Art of the Deal: Navigating Issues in Commercial Real Estate Law

Sponsor: *NJICLE*, May 23, 2013

Panelist, Solar Panel Siting Negotiations: Leasing and Land Use Issues and Special Considerations for Government Property

Sponsor: *24th Annual Spring CLE Symposia, American Bar Association Section of Real Property, Trust and Estate Law*, May 3, 2013

Faculty, Harvesting Income from Solar Development: Incentives, Documentation and Financing

Sponsor: *ALI CLE and ACREL Webinar*, April 25, 2013

Presenter, Stick It Where The Sun Shines: Solar Development as the Next Real Estate Frontier

Sponsor: *American College of Real Estate Lawyers 2013 Spring Meeting*, March 2013

Presenter, Complex Issues in Commercial Real Estate Law

Sponsor: *NJICLE*, December 14, 2012

Co-Chair and Faculty, Commercial Leasing for the Smaller Client

Sponsor: *NJICLE*, December 2011

Co-Chair and Faculty, Sophisticated Commercial Real Estate Practice – Purchase, Sale, Leasing, Environmental, Land Use Issues & More

Sponsor: *NJICLE*, March 2011

Jack Fersko - Presentations & Speaking Engagements prior to 2011

PUBLICATIONS & ALERTS

Quoted, It's All About Evolving

New Jersey Super Lawyers 20th Anniversary Issue, March 20, 2024

New Jersey Imposes New Flood Hazard Disclosure Requirements on Sellers and Landlords

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 18, 2024

Author, Cannabis Leases: Landlord and Tenant Considerations

Probate & Property - ABA Real Property, Trust & Estate Law Section, Jan/Feb 2024

Co-Author, New Jersey Moves to Establish Database of Available Commercial Real Estate Properties

Greenbaum, Rowe, Smith & Davis LLP Client Alert, June 9, 2023

Author, The Challenge of Leasing to a Cannabis Facility

Mid Atlantic Real Estate Journal, March 2023

Interviewed, Greenbaum Rowe Real Estate Co-Chairs Talk Practice Goals

Law360 Pulse, February 10, 2023

Quoted, Approvals for Cannabis Grow, Processing Sites Unleash New Demand for Already-Scarce Industrial Space

Real Estate NJ, April 28, 2022

Author, 2022 Market Forecast

Real Estate NJ, January 12, 2022

Author, New Jersey Cannabis Regulatory Commission Adopts Initial Rules to Govern Personal Use Cannabis Industry: Landlords, Tenants & Others Should Note Real Estate Implications

Greenbaum, Rowe, Smith & Davis LLP Client Alert, August 23, 2021

Author, The Impacts of the Coronavirus Pandemic on Real Estate Contracts: Force Majeure, Frustration of Purpose, and Impossibility

Property & Probate, Vol. 35, No. 1, January/ February 2021

Author, President Trump Signs Second Emergency Stimulus Bill Allocating Additional Funding for Paycheck Protection Program

Greenbaum, Rowe, Smith & Davis LLP Client Alert, April 24, 2020

Co-Author, SBA Announces Rule Governing Paycheck Protection Program

Greenbaum, Rowe, Smith & Davis LLP Client Alert, April 6, 2020

Co-Author, Critical Update to CARES Act Paycheck Protection Program

Greenbaum, Rowe, Smith & Davis LLP Client Alert, April 1, 2020

Co-Author, Title I of the CARES Act: The Paycheck Protection Program and Loan Forgiveness Provisions

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 30, 2020

Quoted, NJ Real Estate Deals In Chokehold Amid COVID-19 Lockdown

Law360.com, March 27, 2020

Author, COVID-19 Insurance Update: Companies Should Evaluate Risk Management Tools in Place, Including Pollution Legal Liability (PLL) Insurance Policies

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 20, 2020

Quoted, Expanding Pot Legalization Can Translate into High-Yield Opportunities for CRE Investors—If They Act Fast

National Real Estate Investor, November 22, 2019

Author, Chapter 12 - Environmental Issues in Commercial Real Estate Sales and Leases

Commercial Real Estate Transactions Handbook, Wolters Kluwer, Fourth Edition, 2019

Author, House of Representatives Bi-Partisan Passage of SAFE Banking Act Marks Major Step Towards Access to Banks and Credit Unions for Legalized Cannabis Industry
Greenbaum, Rowe, Smith & Davis LLP Client Alert, September 26, 2019

Editor In Chief, Commercial Real Estate Transactions in New Jersey
New Jersey Institute for Continuing Legal Education, 4th Edition, 2019

Author, Is Legalized Adult Use Cannabis Finally Coming to New Jersey?
Greenbaum, Rowe, Smith & Davis LLP 2019 Real Estate Update: Trending Issues & Topics of Interest, March 19, 2019

Co-Author, New Jersey Cannabis Reform Takes Major Step Forward...But Where Do We Go From Here?
Greenbaum, Rowe, Smith & Davis LLP Client Alert, December 11, 2018

Co-Author, 'Legal' Marijuana: The Implications for Commercial Real Estate
New Jersey Lawyer, October 2018

Co-Author, Greenbaum Team Assists in the Submission of Application For Medicinal Marijuana Alternative Treatment Center License
Greenbaum, Rowe, Smith & Davis LLP Client Alert, September 2018

Author, NJ Department of Health Solicits Applications for up to Six Medical Marijuana Alternative Treatment Centers
Greenbaum, Rowe, Smith & Davis LLP Client Alert, July 2018

Quoted, How to Retain and Attract Businesses to New Jersey
Commerce Magazine, July 2018

Quoted, Planting the Seed: The time to prepare for legal cannabis is now, real estate experts say
Real Estate New Jersey, April 2018

Co-Author, New Jersey Expands Medical Marijuana Program
Greenbaum, Rowe, Smith & Davis LLP Client Alert, April 2018

Co-Author, The Business of Marijuana: Will States' Rights Prevail?
American College of Real Estate Lawyers, March 1, 2018

Contributor, 2018 Real Estate Update: Trending Issues & Topics of Interest
Greenbaum, Rowe, Smith & Davis LLP Client Alert, February 2018

Co-Author, The Business of Marijuana: How Will It Affect The Real Estate Sector?
Greenbaum, Rowe, Smith & Davis LLP 2018 Real Estate Update: Trending Issues & Topics of Interest, February 2018

Author, 2018 Market Forecast

Real Estate New Jersey, January 2018

Contributor, 2017 Real Estate Update: Trending Issues & Topics of Interest

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 2017

Contributor, 2016 Real Estate Update: Trending Issues & Topics of Interest

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 2016

Contributor, 2015 Real Estate Update: Trending Issues & Topics of Interest

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 2015

Co-Author, New Law Addresses Fire Safety Concerns For Roof Mounted Solar Panels in New Jersey

Greenbaum, Rowe, Smith & Davis LLP Client Alert, February 2014

Author, Outline of Issues Concerning Rent, Security, Defaults and Remedies

Program Material for "Critical Issues in Drafting & Negotiating Office, Retail, Industrial & Ground Leases"
NJICLE, December 2013

Author, Outline of Issues Concerning Assignment and Subletting

Program Material for "Critical Issues in Drafting & Negotiating Office, Retail, Industrial & Ground Leases"
NJICLE, December 2013

Author, Compliance with Laws Issues in Commercial Lease Transactions

Program Material for "Critical Issues in Drafting & Negotiating Office, Retail, Industrial & Ground Leases"
NJICLE, December 2013

Author, Solar Generation: The Development of the Next Real Estate Frontier

ACREL Papers, Spring 2013

Jack Fersko - Publications & Alerts prior to 2011

NEWS

Thirty-Four Attorneys from Greenbaum, Rowe, Smith & Davis Selected for Inclusion in 2024 Edition of New Jersey Super Lawyers

March 26, 2024

Jack Fersko Receives 2023 Legacy Award from NAIOP NJ

November 6, 2023

Who's Who Legal Recognizes Greenbaum Attorneys in 2023 Global Guides

September 19, 2023

2024 Edition of *Best Lawyers* Recognizes 59 Attorneys in 38 Practice Areas: Twelve Greenbaum Lawyers Recognized on “Ones to Watch” List; Five Selected for “Lawyer of the Year” Recognition
August 17, 2023

2023 Chambers USA Guide Ranks Greenbaum, Rowe, Smith & Davis in Key Practice Areas and Recognizes 22 Attorneys as Leading Individuals
June 9, 2023

Jack Fersko and Sean R. McGowan Profiled in *Law360*
February 21, 2023

Who's Who Legal Recognizes Greenbaum Attorneys as 2023 Thought Leaders in Real Estate
January 17, 2023

Who's Who Legal Recognizes Greenbaum Attorneys in 2022 Global Guides
September 9, 2022

2023 Edition of *Best Lawyers* Recognizes 51 Attorneys in 36 Practice Areas: Nine Greenbaum Lawyers Recognized on “Ones to Watch” List; Seven Selected for “Lawyer of the Year” Recognition
August 18, 2022

Jack Fersko Elected a Fellow of the American Bar Foundation
July 14, 2022