

Mary E. Toscano

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As a former federal prosecutor I am, at my core, a trial lawyer. I know how to build a case and how to defend it aggressively, and I can quickly ascertain what is important to a judge in order to advance my argument effectively. That said, litigation often extracts a significant emotional and financial toll on a client. I believe my clients appreciate the empathy, sincerity and 'humanity' with which I handle their matters, while remaining a fierce advocate on their behalf.

Ms. Toscano focuses her practice on white collar criminal defense, internal corporate investigations and complex civil litigation. Her work encompasses the defense of clients in criminal investigations, RICO actions, contract and business disputes, and allegations of legal malpractice. She is experienced in all aspects of litigation, including internal investigations on behalf of financial institutions and other corporate entities, pre-trial motions and plea negotiations, and trial and post-trial proceedings, and has tried numerous cases to verdict.

Prior to entering private practice, Ms. Toscano gained extensive experience as an Assistant U.S. Attorney in the U.S. Attorney's Office for the District of New Jersey for over ten years. In her role as Deputy Chief of the Criminal Division, she managed all aspects of litigation from investigation through conviction, supervising the Office's violent crime, narcotics, organized crime and gang-related caseload and serving as the Office's Grand Jury coordinator. In addition, as Chief of the General Crimes Unit, her responsibilities included the oversight of a variety of cases, including those involving mail fraud, wire fraud, healthcare fraud

Departments

Healthcare Litigation

Practice Groups

Criminal Defense & Regulatory Compliance

Education

State University of New York at Buffalo School of Law, J.D. *cum laude*, 2005

Georgetown University, B.A. *magna cum laude*, 2002

Bar Admissions

New Jersey, 2018

New York, 2006

U.S. District Court for the District of New Jersey, 2019

U.S. District Court for the Southern District of New York, 2021

U.S. Court of Appeals, District of Columbia Circuit, 2008

U.S. Court of Appeals, First Circuit, 2007



and tax fraud.

Greenbaum Rowe

Ms. Toscano's background also includes her tenure as a trial attorney in the U.S. Department of Justice, Criminal Division, where her work encompassed the investigation and prosecution of complex international narcotics, money laundering and narco-terrorism cases.

Results may vary depending on your particular facts and legal circumstances.

HONORS & AWARDS

- Listed in *Chambers USA* (a publication of Chambers and Partners) in the Litigation: White-Collar Crime & Government Investigations practice area (2023 present)
- Listed in *The Best Lawyers in America©* (a trademark of Woodward/White, Inc.) in the Commercial Litigation and Criminal Defense: White-Collar practice areas (2023 present)
- Selected for inclusion by the *New Jersey Law Journal* on the publication's 2022 list of "Women Lawyers of the Year," which recognizes female attorneys making an impact at a law firm, in-house legal department, government agency or public interest organization in New Jersey
- U.S. Healthcare Compliance Certificate Program, Seton Hall Law School Center for Health & Pharmaceutical Law (2022)
- Recipient of a U.S. Department of Justice Attorney General's Award for Excellence in Management (2020)
- Recognized by proclamation by Mayor Ras Baraka for Outstanding Achievements in Violent Crime Reduction in the City of Newark (2019)
- Recipient of the Honorable Patty Shwartz Leadership Award (2018)
- Recipient of a Law Enforcement Partnership Award from the Newark Police Department (2018)

Please visit our Award Methodology page for a description of the standard or methodology on which these accolades are based. Attorney Advertising: No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

REPRESENTATIVE MATTERS

Results may vary depending on your particular facts and legal circumstances.

- Successfully defended a client in an arbitration hearing against allegations of legal malpractice, resulting in all claims being dismissed and no award being issued
- Representation of an individual charged with money laundering and tax fraud related to a \$722 million fraudulent cryptocurrency scheme
- Successfully defended a company that operates a post-acute network of skilled nursing and assisted living facilities in federal court, securing an order to dismiss a complaint alleging \$10 million in



damages for a range of due process and emotional distress claims

- Representation of a physician charged in a \$3.4 million federal healthcare fraud prosecution
- Representation of a defendant in a mail and wire fraud investigation involving allegations of \$9 million in fraudulent business practices
- Representation of an insurance corporation against a *qui tam* complaint alleging violations of the False Claim Act (both federal and state) and New Jersey's Abandoned Property Act. Investigation involved data and document review, witness interviews, a review of compliance procedures and coordination with the Attorney General's office

UNIQUELY NJ

- Essex County Bar Association; Secretary; Former Trustee
- Association of the Federal Bar of New Jersey; Trustee
- New Jersey State Bar Association
- New Jersey Women Lawyers Association
- Association of Criminal Defense Lawyers of New Jersey
- Women's White Collar Defense Association, New Jersey Chapter
- Newark Police Foundation; Board member
- Daniel Anderl Judicial Protection Project; Board member

MORE ACTIVITIES & EXPERIENCE

- Ms. Toscano served as an appellate court attorney in the Appellate Division of the New York State Supreme Court (2005-2007)
- Buffalo Law Review; Managing Editor (2004-2005), Associate Member (2003-2004)
- Proficient in spoken and written Spanish

PRESENTATIONS & SPEAKING ENGAGEMENTS

Co-Presenter, The Challenge of Crisis Lawyering, Part II: When DOJ or other Regulators Come Knocking – What to Do (and What NOT to Do) Sponsor: *Association of Corporate Counsel New Jersey*, October 10, 2024

Panelist, 6th Annual Corporate Counsel Symposium Sponsor: *Essex County Bar Association and New Jersey Hospital Association*, October 8, 2024



Speaker, Financial Fraud Sponsor: *New Jersey Institute for Continuing Legal Education and the New Jersey Society of CPAs*, May 22, 2024

Panelist, Fraud in the Bankruptcy Courts Sponsor: *Association of the Federal Bar of New Jersey*, May 3, 2024

5th Annual Corporate Counsel Symposium Sponsor: *Essex County Bar Association*, November 28, 2023

Presenter, The Challenges of Crisis Lawyering: Ethical and Practical Considerations for Handling Emergency Situations Sponsor: *Association of Corporate Counsel New Jersey*, September 14, 2023

Panelist, Hot Tips in White Collar Defense and Government Investigations Sponsor: *New Jersey State Bar Association 2023 Annual Meeting & Convention*, May 18, 2023

Panelist, Nuts and Bolts of Criminal Law Sponsor: *Essex County Bar Association*, November 22, 2022

Panelist, Understanding and Assessing ESG-Related Exposure and Avoiding Potential Pitfalls Sponsor: *Essex County Bar Association*, November 16, 2022

Panelist, IRS Criminal Investigation - Traditional Criminal Tax Sponsor: *Agostino & Associates*, June 2022

Panelist, DOJ and HHS: Perspectives on the Enforcement Priorities in Healthcare from the Defense Bar and In-House Counsel on the First Year of the Biden Administration Sponsor: *New Jersey State Bar Association*, May 18, 2022

Panelist, Remote and Hybrid Trials and Grand Jury Sessions in the Wake of COVID-19 Sponsor: *C. Willard Heckel Inn of Court*, October 29, 2020

Panelist, Boardwalk Seminar 2020 Ethics and Professionalism for Criminal Attorneys Sponsor: *New Jersey Association for Justice*, August 5, 2020

Panelist, Violent Crimes in Aid of Racketeering Sponsor: *United States Department of Justice*, August 2020

Panelist, Ethics & Professionalism for Criminal Attorneys Sponsor: *New Jersey Association for Justice*, August, 2020

Panelist, Trial Issues Sponsor: *United States Department of Justice*, August 2020



Panelist, Compassionate Release and Other Criminal Proceedings in the Age of COVID-19 Sponsor: *Essex County Bar Association*, June 1, 2020

Panelist, Racketeer Influenced and Corrupt Organizations (RICO) Seminar Sponsor: *United States Department of Justice*, August 1, 2019

Panelist, The First Step Act: Its Impact on the Law in New Jersey and Nationwide Sponsor: *New Jersey State Bar Association*, May 2019

Panelist, Witness and Cooperator Issues Sponsor: *United States Department of Justice*, May 2019

Panelist, Select Issues in Digital Evidence, Social Media and Discovery Sponsor: *C. Willard Heckel Inn of Court*, May 2018

Panelist, Managing Complex Cases Sponsor: *United States Department of Justice*, May 2018

Panelist, Retrieval of Digital Evidence - a Technical Education for the Non-Technical Attorney Sponsor: *Association of Criminal Defense Lawyers of New Jersey*, October 2016

Panelist, Electronic Evidence Sponsor: *New Jersey Association for Justice*, May 2016

Panelist, Pre-Arrest and Pre-Indictment Strategies for Prosecutors and the Defense Sponsor: *New Jersey Association for Justice*, April 2015

Panelist, Advocacy in State and Federal Sentencing Sponsor: *New Jersey Association for Justice*, May 2014

PUBLICATIONS & ALERTS

Co-Author, DOJ Announces New M&A Safe Harbor Policy to Provide Further Clarity – But is it Enough? *Greenbaum, Rowe, Smith & Davis LLP Client Alert*, October 17, 2023

Author, Third Circuit Finds That Plain Language of Section 340B Does Not Require Drug Makers to Provide Discounted Drugs to Unlimited Contract Pharmacies *Garden State Focus*, Summer 2023

Quoted, 'We're All Going to Get There': Litigators See Turnaround in Federal Courts *New Jersey Law Journal*, January 30, 2023

Interviewed, Mary Toscano on 'Starting Over' as a Defense Attorney *New Jersey Law Journal*, November 7, 2022



Mentioned, The O'Toole Chronicles: Honoring Daniel Anderl And Protecting Our Judges *New Jersey Globe*, August 23, 2022

NEWS

2025 Edition of *Best Lawyers* Recognizes 56 Attorneys in 39 Practice Areas: Ten Greenbaum Lawyers Recognized on "Ones to Watch" List; Three Selected for "Lawyer of the Year" Recognition August 15, 2024

2024 *Chambers USA* Guide Ranks Greenbaum, Rowe, Smith & Davis in Key Practice Areas and Recognizes 20 Attorneys as Leading Individuals June 6, 2024

Mary E. Toscano Installed as Treasurer of Essex County Bar Association May 8, 2024

2024 Edition of *Best Lawyers* Recognizes 59 Attorneys in 38 Practice Areas: Twelve Greenbaum Lawyers Recognized on "Ones to Watch" List; Five Selected for "Lawyer of the Year" Recognition August 17, 2023

2023 Chambers USA Guide Ranks Greenbaum, Rowe, Smith & Davis in Key Practice Areas and Recognizes 22 Attorneys as Leading Individuals June 9, 2023

Greenbaum, Rowe, Smith & Davis Welcomes Mary E. Toscano as Partner and Co-Chair of Criminal Defense & Regulatory Compliance Practice Group March 13, 2023