

## Negotiating Past Your Walk-Away Value

Boca Raton Resort & Club, FL

June 13, 2017

### Event Sponsor: The Gavel

**Darren C. Barreiro**, a partner in the firm's Litigation Department, will lecture at The Gavel – Inaugural Conference: The Art of Negotiating, which will be held on June 12-14, 2017 at the Boca Raton Resort & Club in Boca Raton, FL. Mr. Barreiro will co-present a breakout session on "Negotiating Past Your Walk-Away Value" on June 13 from 3:30pm – 5:00pm.

Mr. Barreiro was recently selected to serve as the sole New Jersey-based attorney representative of The Gavel, a national insurance defense network for insured and self-insured claims. The Gavel is a resource for claims and risk professionals which seeks to streamline the claims defense process by offering a single point of web-based access to highly qualified attorney and non-attorney claims partners across the country. In addition to attorneys, specialists within the network include investigators, experts, field adjusters and mediators.

Mr. Barreiro focuses his practice in the representation of individuals and businesses in complex commercial litigation, including international litigation and chancery matters. He has served clients in a variety of industries, including real estate, financial and mortgage lending, transportation, food and beverage, technology, healthcare, legal, accounting and environmental.

Additional information at: [www.thegavel.net](http://www.thegavel.net)

### Attorneys

Darren C. Barreiro