

Commercial Leasing 2017: A Focus on Leasing, Insurance and Ethical Issues

New Jersey Law Center, New Brunswick
December 6, 2017

Event Sponsor: New Jersey Institute for Continuing Legal Education

Jack Fersko, co-chair of the firm's Real Estate Department, is the co-planning chair for the seminar "Commercial Leasing 2017: A Focus on Leasing, Insurance and Ethical Issues" which will be presented by the New Jersey Institute for Continuing Legal Education at the New Jersey Law Center in New Brunswick on Wednesday, December 6, 2017 from 9:00am – 4:00pm.

Mr. Fersko and co-planning chair David S. Gordon (Wilentz Goldman & Spitzer, PA) will once again moderate and lecture at this long-standing full-day seminar, the latest in a series of annual presentations that the pair have been developing for NJICLE since the 1990s.

Each year, Mr. Fersko and Mr. Gordon bring together a panel of real estate industry experts to discuss timely and trending issues within New Jersey's commercial real estate leasing environment. This year's program is no exception, and will include in-depth discussions across a broad range of leasing, insurance and ethical issues which are applicable to virtually every commercial real estate contract or lease.

Among the topics to be addressed are:

- Expansion and Contraction Rights
- Exclusives and Non-Competes
- Leasing to Millennials
- Security Deposits
- Ethical issues in leasing, financing and distributorship: conflicts, limits on negotiation and more (presented by Michael H. Rubin, a nationally recognized speaker on ethics)
- Insurance issues - Managing Risk Through Insurance
- Intersection of Cannabis Regulation and Commercial Real Estate law

Attorneys

Jack Fersko

Seminars & Events (Cont.)

Mr. Fersko's practice reflects his extensive experience as a commercial real estate and general business lawyer. His legal services emphasize industrial and commercial real estate activities, with a particular focus on industrial leasing, project financing, sustainable development and alternative energy initiatives, urban redevelopment, and the impact of environmental laws on commercial real estate transactions, including the acquisition and redevelopment of environmentally contaminated sites. His participation in high-value real estate transactions in New Jersey includes his leading a team of lawyers as real estate, land use and public finance counsel to a major private equity firm, his involvement in one of the largest portfolio sales of industrial real estate to be completed in New Jersey in recent years, and his key role throughout the planning, financing and construction phases of one of the country's largest roof-mounted solar energy installations.

Additional information and registration details at: <http://bit.ly/2zX6iYF>