

Budgetology: The “Science” of Developing Successful and Cost-Effective Relationships with Outside Counsel

Boca Raton Resort & Club, Florida
January 16, 2018

Event Sponsor: The Gavel

Darren C. Barreiro, co-Chair of the firm’s Litigation Department, will lecture at The Gavel National Conference II, which will be held on January 15-17, 2018 at the Boca Raton Resort & Club in Boca Raton, FL. Mr. Barreiro will co-present a breakout session on “Budgetology: The ‘Science’ of Developing Successful and Cost-Effective Relationships with Outside Counsel” on Tuesday, January 16. Also attending this year’s Conference is **Jemi G. Lucey**, Counsel in the firm’s Litigation Department.

Mr. Barreiro’s session will explore how companies with limited in-house capabilities can save money with trusted outside counsel. Issues to be addressed include:

- How to commence relationships with outside counsel
- The goal of a healthy relationship – trust and fairness
- Guidelines and budgets – why they matter
- How to keep the relationship strong

Mr. Barreiro was selected in 2017 to serve as the sole New Jersey-based attorney representative of The Gavel, a national insurance defense network for insured and self-insured claims. The Gavel is a resource for claims and risk professionals which seeks to streamline the claims defense process by offering a single point of web-based access to highly qualified attorney and non-attorney claims partners across the country. In addition to attorneys, specialists within the network include investigators, experts, field adjusters and mediators.

Attorneys

Darren C. Barreiro

Seminars & Events (Cont.)

Mr. Barreiro focuses his practice in the representation of individuals and businesses in complex commercial litigation, including international litigation and chancery matters. He has served clients in a variety of industries, including real estate, financial and mortgage lending, transportation, food and beverage, technology, healthcare, legal, accounting and environmental.

Additional information at: www.thegavel.net