

## Commercial Real Estate Transactions: From Handshake to Closing

New Jersey Law Center, New Brunswick

**June 29, 2018**

### **Event Sponsor: New Jersey Institute for Continuing Legal Education**

**Matthew J. Schiller**, a partner in the firm's Real Estate and Redevelopment & Land Use Departments, will serve as a program coordinator, moderator and lecturer for "Commercial Real Estate Transactions: From Handshake to Closing," a full-day seminar presented by the New Jersey Institute for Continuing Legal Education (NJICLE). The program will be held at the New Jersey Law Center on Friday, June 29, 2018 from 9:00am – 4:00pm.

**Jay A. Jaffe**, co-Chair of the Environmental Department, and **William D. Grand**, partner in the Litigation Department, will be on the faculty for this presentation.

This program addresses a comprehensive range of topics related to transactions involving commercial properties, including issues involving:

- Agreements of Sale and Contracts
- Title and Survey
- Land Use
- Environmental
- Economic Incentives
- Financing
- Corporate and Joint Ventures
- Ethical Issues

The seminar will include a luncheon presentation on banking and financing issues and the underwriting process.

Mr. Schiller concentrates his practice in commercial real estate law. His work encompasses a wide array of commercial real estate transactional, zoning, redevelopment, taxation and litigation matters throughout New Jersey, New York and Connecticut. His transactional experience includes

### **Attorneys**

William D. Grand

Jay A. Jaffe

## Seminars & Events (Cont.)

the acquisition, disposition, leasing and management of office, retail, and industrial properties. In addition, Mr. Schiller's practice includes seeking municipal and state land use approvals for commercial and residential developments.

Mr. Jaffe concentrates his practice in environmental transactional and administrative law. He represents developers, property and business owners, landlords and tenants, manufacturers and other clients on a broad range of environmental legal issues. His experience encompasses the evaluation, allocation and avoidance of liabilities under various federal and state environmental laws and comprehensive counsel on compliance obligations and risk management options.

Mr. Grand concentrates his practice in all phases of complex commercial litigation, including trials. He has litigated a broad range of commercial disputes. Mr. Grand also has over three decades of experience in the area of attorney ethics, loss prevention and legal malpractice defense. He has defended attorneys in legal malpractice cases and in attorney ethics proceedings. He counsels attorneys on how to avoid legal malpractice claims, and is available to serve as an expert witness in both ethics and commercial litigation.

Additional program information and registration at: [www.njicle.com](http://www.njicle.com)