

Civil Trial Advocacy Summer Institute

New Jersey Law Center, New Brunswick

July 12-13, 2018

Event Sponsor: NJ Institute for Continuing Legal Education and the American College of Trial Lawyers

John D. North, a partner in the firm's Litigation Department, is on the faculty for the two-day "Civil Trial Advocacy Summer Institute," to be presented on Thursday, July 12 and Friday, July 13, 2018 at the New Jersey Law Center. The program will be co-sponsored by the New Jersey Institute for Continuing Legal Education and the American College of Trial Lawyers.

This intensive Institute will combine a series of lectures and demonstrations designed to sharpen skills in SIX key aspects of civil trial practice – Opening Statements, Direct Examination of Lay Witnesses, Cross-Examination of Lay Witnesses, Direct Examination of Expert Witnesses, Cross Examination of Expert Witnesses, and Summation. Attending the program presents a unique opportunity to benefit from the courtroom experience of some of New Jersey's top trial lawyers.

Mr. North is Chair of the firm's Litigation Department, where his practice emphasizes trial practice. He has tried jury and non-jury cases in state and federal courts, including over 75 jury cases to verdict. He is certified by the Supreme Court of New Jersey as a Civil Trial Attorney.

Mr. North's practice concentrates in commercial and banking litigation, particularly in matters involving negotiable instruments and financial fraud. Mr. North has represented banks in class actions alleging claims under New Jersey and federal consumer legislation. Mr. North is the author of the evidence treatise *A Trial Lawyer's Strategic Guide to the New Jersey Rules of Evidence*, and is the only New Jersey lawyer selected as a principal author of *Business and Commercial Litigation in Federal Courts*, contributing the chapter in the treatise devoted to Medical Malpractice.

Additional program information and registration details at: <https://bit.ly/2z0T5Sb>

Attorneys

John D. North