

Being Smart About Retainer Agreements: Forms, Issues & Analyses

Live Webinar

February 4, 2020

Event Sponsor: New Jersey Institute for Continuing Legal Education

Andrea J. Sullivan, a partner in the firm's Litigation Department, will be a presenter for the live webinar "Being Smart About Retainer Agreements: Forms, Issues & Analyses," which will be presented by the New Jersey Institute for Continuing Legal Education on Tuesday, February 4, 2020 from 12:00pm – 1:40pm (ET).

The retainer agreement is a critical part of the attorney-client relationship because it establishes the relationship - and sets forth the expectations of both parties. This webinar will explore the following issues:

- Retainer agreement requirements
- Contingent fee arrangements and the "reasonable" fee under R. 1:21-7 and RPC 1.5(b)
- The pros and downsides of contingency fees
- When is a retainer agreement unenforceable
- A review of current case law involving retainer agreements and the shifting landscape of ethical requirements
- Withdrawing as counsel in a contingent fee situation
- Fee agreements vis-à-vis the Offer of Judgment Rule & fee shifting

Ms. Sullivan's litigation practice encompasses the representation of individuals and business entities in commercial, estate, matrimonial, chancery litigation, and alternative dispute resolution. She has significant experience in handling contract and partnership disputes, actions involving closely held companies, oppressed minority shareholder litigation, hiring and termination of senior employees, non-compete issues, and other "business divorce" matters.

Additional program details and registration at: [Being Smart About Retainer Agreements](#)