

Structuring Private Equity Healthcare Management Service Organizations

Live Webinar

September 15, 2020

Event Sponsor: Strafford Publications

Glenn P. Prives, a partner in the firm's Healthcare Department, will be a panelist for a live webinar on "Structuring Private Equity Healthcare Management Service Organizations" on Tuesday, September 15, 2020 from 1:00pm – 2:30pm (ET). The program is being presented by Strafford Publications.

Physician practices must be prepared to participate in clinically integrated networks and be better positioned to survive in a value-based payment landscape. Management Service Organizations (MSOs) can help private equity firms and physicians achieve this goal while maintaining a certain level of autonomy for physicians where direct ownership of the professional practice and direct employment by the private equity firm is not desirable or possible.

As private equity investment continues in the healthcare sector, MSOs can provide resources and support for healthcare providers. MSOs can also offer private equity firms an alternative means of investing and participating in the healthcare sector where legal and business hurdles present themselves, but the investment is not without risk.

This program will provide guidance related to MSOs in the healthcare arena. Mr. Prives and his fellow panelists will discuss the nuts and bolts of structuring the transaction, including solutions to the specific risks presented by the corporate practice of medicine and fee-splitting issues, and will also address regulatory compliance issues unique to the healthcare industry.

The program agenda will include the following:

- Factors when considering MSO investment with healthcare providers
 - For private equity firm
 - For physician practice
- Structuring healthcare MSOs with private equity
 - Corporate practice of medicine
 - Fee arrangements
- Regulatory issues

Seminars & Events (Cont.)

Mr. Prives concentrates his practice in the areas of healthcare and corporate law. His experience on behalf of healthcare industry clients encompasses hospital-physician alignment, mergers and acquisitions, affiliations, alliances, strategic transactions, joint ventures, recruitment matters, the drafting and negotiation of contractual agreements, healthcare information technology issues, integrated delivery systems (population health) and clinical integration matters. He represents a wide range of healthcare clients, including for-profit and not-for-profit hospitals and health systems, academic medical centers, physician groups, ambulatory surgery centers, home health agencies, ancillary service providers, laboratories, medical technology companies, telemedicine companies, medical billing companies, dental groups, skilled nursing facilities, behavioral health centers, healthcare management companies, and investment funds and private equity firms specializing in healthcare.

Additional program information and registration at: Structuring Private Equity Healthcare Management Service Organizations