

## Healthcare, Real Estate & COVID-19: Impacts, Challenges and Opportunities

Live Webinar

**November 10, 2020**

**Event Sponsor: Greenbaum, Rowe, Smith & Davis LLP, NJ Hospital Association, NJ Healthcare Financial Management Association, and Medical Society of NJ**

Greenbaum, Rowe, Smith & Davis LLP, in collaboration with the New Jersey Hospital Association, the New Jersey Healthcare Financial Management Association, and the Medical Society of New Jersey, will present a three-part series of Lunch & Learn webinars titled "COVID-19: A Moving Target - Business Insights and Legal Perspectives for New Jersey's Healthcare Sector."

The first program in the series, "Healthcare, Real Estate & COVID-19: Impacts, Challenges and Opportunities," will be presented on Tuesday, November 10, 2020 from 12:00pm – 1:00pm.

The program faculty will be:

Moderator:

**James A. Robertson**, Partner & Chair, Healthcare Department

Speakers:

**Thomas J. Denitzo, Jr.**, Partner & Co-Chair, Real Estate Department

**Jack Fersko**, Partner & Co-Chair, Real Estate Department

**Steven G. Mlenak**, Partner, Real Estate and Redevelopment & Land Use Departments

With a top-line focus on healthcare sector real estate interests, our panel of experienced commercial real estate and redevelopment attorneys will provide an overview of "force majeure" contract clauses as a defense to the performance of obligations in settings such as leases and construction contracts, and remedies if a force majeure provision is triggered. The agenda will then cover common law defenses of contract performance in the absence of a force majeure clause, including the elements needed to establish a defense, the impact of governmental shut down orders, and available legal options if a defense is proven to apply.

### Attorneys

Thomas J. Denitzo, Jr.

Jack Fersko

Steven G. Mlenak

James A. Robertson

## Seminars & Events (Cont.)

Following a forward-looking discussion on anticipating performance delays in future contracts which may arise from circumstances beyond the control of the parties to leases, purchase/sale contracts, construction agreements and joint venture agreements, the program will conclude with a review of potential opportunities available through the strategic use of financial incentives offered by state and federal governments for both traditional development and redevelopment projects, including long-term tax exemptions, zoning flexibility, opportunity zones, rehabilitation areas and special improvement districts.

Program recording: Healthcare, Real Estate & COVID-19