

Seminars & Events

2020 New Jersey M & A Conference - COVID-19 Edition

Live Webinar

October 28, 2020

Event Sponsor: New Jersey Institute for Continuing Legal Education

W. Raymond Felton, Chair of the firm's Corporate Department, will lecture at the full-day "2020 New Jersey M & A Conference - COVID-19 Edition," which will be presented by the New Jersey Institute for Continuing Legal Education as a live webinar on Wednesday, October 28, 2020 from 9:00am – 4:00pm (ET).

This program will provide an update on the law surrounding mergers and acquisitions. COVID-19 has significantly altered the deal-making landscape. This year's version of this important annual conference will provide advice and strategies for today's changed environment for attorneys, accountants, investment bankers and other business intermediaries, lenders, private equity, venture capital and other investors, business owners and executives, insurance brokers, and other advisors and stakeholders involved in private small and middle-market M&A in New Jersey.

Mr. Felton will lead a panel discussion on the issues to consider when structuring and drafting earn-out arrangements such as EBITDA and post-closing operational covenants from 12:45 – 1:30pm.

Other segments of the webinar will address topics including:

- How Covid-19 has affected and will affect M&A deals
- Distressed M&A transactions
- Working Capital Adjustments
- M&A Market Update
- Deals in the healthcare sector using management service organizations
- Materiality (and Knowledge) Qualifiers, Materiality Scrapes, and Indemnification

Attorneys

W. Raymond Felton



Seminars & Events (Cont.)

· Due diligence and cutting-edge issues such as privacy, data security, and pandemics

Mr. Felton concentrates his practice in the areas of corporation, LLC and partnership formation, operations and agreements, mergers and acquisitions, securities law, reorganizations, joint ventures, employment law, and the financing of transactions through both public and private equity and debt. He often serves as outside "in house" counsel, providing general legal advice on both day-to-day issues and major complex problems. Mr. Felton's clients range from entrepreneurial start-ups to established middle market companies operating in a diverse variety of industries, including manufacturing, technology, food & beverage, real estate, construction and healthcare, as well as service industries.

Additional program details and registration at: 2020 New Jersey M & A Conference