

## Mitigating Regulatory Risk in Healthcare Services Transactions: Reimbursement, Licensure, Fraud and Abuse

Live Webinar

January 20, 2021

### Event Sponsor: Strafford Publications

**Glenn P. Prives**, a partner in the firm's Healthcare Department, will be a panelist for a live webinar on "Mitigating Regulatory Risk in Healthcare Services Transactions: Reimbursement, Licensure, Fraud and Abuse" on Wednesday, January 20, 2021 from 1:00pm – 2:30pm (ET). The program is being presented by Strafford Publications.

Transactions in the healthcare industry involve unique challenges that are not often present when undertaking similar transactions in other industries. Parties to a healthcare transaction should keep in mind certain key considerations related to regulatory compliance as they contemplate and negotiate a transaction.

As a highly regulated industry, parties to any transaction should consider the licenses and permits needed to provide healthcare services. Compliance challenges also arise in reimbursement for services. While some errors in reimbursement submissions may be minor, they could result in significant penalties and repayment liability. Further, fraud and abuse risks exist under federal and state anti-kickback laws and the Stark Law.

As transactions involving healthcare services providers continue to increase, counsel must have a clear understanding of where potential risks arise. Knowing the risks allows counsel to take steps to mitigate and allocate the risk through contract provisions.

This program will examine the mitigation of healthcare transactions' regulatory risks, including issues related to licensure, fraud and abuse, reimbursement, and other regulatory issues that raise potential liability risks. The panel will offer best practices for minimizing risk and ensuring compliance.

Topics to be addressed include:

- Key areas of regulatory risk
- Reimbursement
- Fraud and abuse
- Licensure

## Seminars & Events (Cont.)

- CARES Act
- Compliance programs
- Mitigating regulatory risks
- Reps and warranties/ reps and warranties insurance
- Documentation
- Benefits
- State and federal AKS and Stark Law risks and compliance
- Liability risks that arise from a significant failure to meet reimbursement requirements
- Regulatory requirements relating to retention of healthcare services' licenses or permits

Mr. Prives concentrates his practice in the areas of healthcare and corporate law. His experience on behalf of healthcare industry clients encompasses hospital-physician alignment, mergers and acquisitions, affiliations, alliances, strategic transactions, joint ventures, recruitment matters, the drafting and negotiation of contractual agreements, healthcare information technology issues, integrated delivery systems (population health) and clinical integration matters. He represents a wide range of healthcare clients, including for-profit and not-for-profit hospitals and health systems, academic medical centers, physician groups, ambulatory surgery centers, home health agencies, ancillary service providers, laboratories, medical technology companies, telemedicine companies, medical billing companies, dental groups, skilled nursing facilities, behavioral health centers, healthcare management companies, and investment funds and private equity firms specializing in healthcare.

Additional program information and registration can be found on Strafford's website.