

## **Seminars & Events**

## Helping Your Client Buy or Sell a Smallto-Medium Sized Business

Doubletree by Hilton Newark Airport, Newark, NJ **December 11, 2014** 

**Event Sponsor: National Business Institute** 

Alan S. Pralgever, a partner in the Firm's Litigation Department, will be a faculty member at the upcoming seminar, "Helping Your Client Buy or Sell a Small-to-Medium Sized Business." The seminar is sponsored by the National Business Institute (NBI) and will be held on Thursday, December 11, 2014, at the Doubletree by Hilton Newark Airport from 8:30am until 4:30pm. Mr. Pralgever will speak on the topic of Business Valuation Methods and will cover:

- Rules of Thumb
- Asset-Based Methods of Valuation
- Incomen Statement Methods of Valuation
- Market-Based Methods of Valuation
- Identifying and Obtaining the Necessary Documents
- Maximize Your Use of the Business Appraiser

Mr. Pralgever concentrates his practice in business and commercial litigation, with a special focus in corporate, partnership and LLC split-ups and dissolutions, condominium matters and representation of associations, estate litigation, employment issues, real estate and intellectual property disputes. He has handled a wide variety of complex commercial and corporate litigation in state and federal courts, as well as arbitrations in both New Jersey and New York.

For more information and to register, visit: www.nbi-sems.com

## **Attorneys**

Alan S. Pralgever