

2019 Chambers USA Guide Ranks Greenbaum, Rowe, Smith & Davis in Key Practice Areas and Recognizes 15 Attorneys as Leading Individuals

April 29, 2019

Greenbaum, Rowe, Smith & Davis LLP is pleased to announce that *Chambers USA 2019* (a publication of Chambers and Partners) has again recognized the firm in its annual rankings of the foremost law firms and lawyers in the country.

In the publication's 2019 edition, the firm and 15 of our attorneys are listed among New Jersey's leading law firms and lawyers in a number of our core practice areas – Litigation: General Commercial, Corporate/M&A, Real Estate, Real Estate: Zoning/Land Use and Environment.

Here is a summary of the firm's editorial presence in the *Chambers USA 2019*:

Litigation: General Commercial

- The firm has "experience in wide-ranging commercial disputes, including professional liability cases, RICO litigation, consumer finance class actions and business torts." *Chambers'* editors further comment on our ability to provide "sophisticated support to a broad client base, including significant domestic and international businesses" and reference our litigators' "strength at trial and appellate level, as well as in arbitration and mediation."
- Partners recognized in this practice area:
 - **Paul A. Rowe** is "an impressively experienced practitioner who sources consider to be a long-time leader in the commercial litigation space in New Jersey. He continues to provide strategic advice to clients in high-stakes business matters."
 - **Alan S. Naar** is recognized for "his skillful handling of civil disputes on behalf of corporate clients."
 - **John D. North** is "a seasoned litigator" who "advises clients in relation to contentious commercial matters, offering particular strength in financial services and public entity liability disputes."

Corporate/Mergers & Acquisitions

- The firm's corporate practice provides practical and efficient solution-oriented representation. A key competency is its sophisticated knowledge of both big picture issues and fine point details of business dealings in New Jersey. Clients include individuals, entrepreneurs, middle market companies, family-owned operations and regional and national corporations in various industries.
- Partners recognized in this practice area:

Press Releases (Cont.)

- **W. Raymond Felton** “acts for several middle-market companies and startups in M&A, reorganizations and financing matters.”
- **Alan E. Davis** “maintains an excellent reputation for his corporate practice. He provides transactional advice to clients in matters such as mergers, acquisitions and financings.”

Real Estate

- *Chambers USA* comments on our “extensive experience acting for regional and national developers, private equity investors and landlords and tenants” and calls attention to our standing as “a superb group for real estate matters” that “demonstrates expertise in transactional work including sales, acquisitions, leases, financing and tax issues” and “displays further strength handling litigation matters along with environmental issues associated with development projects.” Also referenced is our involvement in “varied zoning and land use projects involving mixed-use buildings, industrial premises and brownfield redevelopment sites, assisting with issues including the acquisition of planning permits and site approvals.”
- Partners recognized in this practice area:
 - **Thomas J. Denitzio, Jr.** has “a well-regarded transactional practice within the state, focusing primarily on the sale, acquisition and financing of both multi- and single-tenant commercial and industrial property.”
 - **Martin E. Dollinger** “represents clients in New Jersey and beyond in connection with a range of complex transactional matters. He focuses his practice on the leasing and financing of office, retail and industrial space.”
 - **Jack Fersko** “his respected practice encompasses industrial leasing, project financing and redevelopment, among other matters.”
 - **Christine F. Li** is “particularly noted for her work in the condominium space.”

Real Estate: Zoning/Land Use

- **Gary S. Forshner** is “a land use specialist” with “broad market approval for his practice.” His client base “includes local and national developers, for whom he acts on a wide range of redevelopment and zoning issues.”
- **Robert S. Goldsmith** has “cultivated an impressive reputation” within the zoning and land use space.

Environment

- *Chambers USA* highlights the firm’s “noted strength in contaminated site remediation, particularly brownfield cleanups” and adds that we are “adept at conducting environmental due diligence and providing counsel on air, water and wetlands laws and permits.” The firm’s environmental group is “sought out by a diverse range of clients, including developers, property owners and manufacturers.”

- Partners recognized in this practice area:
 - **David B. Farer** focuses on “dealing with the regulations pertaining to business transactions, with a “widely respected environmental practice” that incorporates “a multitude of compliance and due diligence matters.”
 - **Jay A. Jaffe** “has an encyclopedic knowledge of state and federal environmental regulations and their consequences for commercial transactions.”
 - **David A. Roth** runs “a broad-based practice taking in environmental, real estate and health and safety law” and is “highly esteemed for his transactional guidance.”
 - **Ann M. Waeger** handles “environment-related insurance claims and coverage issues as part of a wider real estate practice.”

The London-based publishers of the *Chambers USA 2019* conduct comprehensive annual research, including in-depth interviews with thousands of lawyers and clients, as they seek to assess the reputations and expertise of business lawyers from across the country. Rankings are assessed on qualities including technical legal ability, professional conduct, client service, commercial astuteness, diligence, commitment, and other qualities most valued by the client. The complete methodology can be viewed at: <https://chambers.com/research/methodology>

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