

2020 Chambers USA Guide Ranks Greenbaum, Rowe, Smith & Davis in Key Practice Areas and Recognizes 18 Attorneys as Leading Individuals

April 30, 2020

Greenbaum, Rowe, Smith & Davis LLP is pleased to announce that *Chambers USA 2020* (a publication of Chambers and Partners) has again recognized the firm in its annual rankings of the foremost law firms and lawyers in the country.

In the publication's latest edition, the firm and 18 of our attorneys are listed among New Jersey's leading law firms and lawyers in a number of our core practice areas – Litigation: General Commercial, Corporate/M&A, Real Estate, Real Estate: Zoning/Land Use, Environment, Healthcare and Construction.

Here is a summary of the firm's editorial presence in *Chambers USA 2020*:

Litigation: General Commercial

Chambers notes that the firm provides "sophisticated support to a broad client base, including significant domestic and international businesses" and offers "strength at trial and appellate level, as well as in arbitration and mediation." *Chambers'* editors further comment that our services are "routinely sought out by real estate and developer clients for representation in corporate disputes."

Partners recognized in this practice area:

- **John D. North** "maintains a broad practice in commercial litigation, with substantial experience representing clients in jury and non-jury trials."
- **Paul A. Rowe** "is adept at handling high-profile and complex business disputes, including those with cross-border elements."

Corporate/Mergers & Acquisitions

A key competency of the firm's corporate practice is its sophisticated knowledge of both big picture issues and fine point details of business dealings in New Jersey. Clients benefitting from this practical and solution-oriented representation include individuals, entrepreneurs, middle market companies, family-owned operations and regional and national corporations in various industries.

Partners recognized in this practice area:

- **W. Raymond Felton** "has earned the respect of the market" and "is particularly noted for his representation of target companies in transactions."

- **Alan E. Davis** “has recent experience handling the sale of businesses on behalf of clients.”

Real Estate

Chambers writes that our real estate team is known as “a superb group for real estate matters with an active and robust practice across the entire spectrum of work.” The publication notes our “extensive experience acting for regional and national developers, private equity investors and landlords and tenants” and calls attention to our “expertise in transactional work including sales, acquisitions, leases, financing and tax issues” and “further strength handling litigation matters along with environmental issues associated with development projects.”

Partners recognized in this practice area:

- **Jack Fersko** is “a recognized expert in environmental law issues, alongside broader expertise in transactional work, development projects and financing matters.”
- **Thomas J. Denitzio, Jr.** “offers considerable expertise in handling transactional and financing matters, alongside expertise in insolvency and tax issues.”
- **Christine F. Li** is “renowned for her expert handling of development projects, including notable expertise in condominium law” and is “respected by her peers.”
- **Martin E. Dollinger** “commands respect for his longstanding experience in commercial real estate matters, having advised on an array of significant transactions and leasing matters across his distinguished career.”

Real Estate: Zoning/Land Use

In ranking this practice area, *Chambers* references our team’s involvement in “varied zoning and land use projects involving mixed-use buildings, industrial premises and brownfield redevelopment sites, assisting with issues including the acquisition of planning permits and site approvals.”

Partners recognized in this practice area:

- **Gary S. Forshner** is “respected by his peers.” “His clients include a range of developers and local businesses that turn to him for his expertise in project work, including obtaining site plan approvals and zoning permits.”
- **Robert S. Goldsmith** “assists his clients with an array of matters relating to development and redevelopment projects, including expertise in permitting and design issues as well as contentious matters.”

Environment

Chambers highlights that the firm's environmental group is "sought out by a diverse range of clients, including developers, property owners and manufacturers" and further comments on our "noted strength in contaminated site remediation, particularly brownfield cleanups" and that our team is "adept at conducting environmental due diligence and providing counsel on air, water and wetlands laws and permits."

Partners recognized in this practice area:

- **David B. Farer** his "exceedingly broad practice encompasses environmental litigation, regulatory compliance, transactional issues and redevelopment work."
- **Jay A. Jaffe** "assists large corporations with environmental issues with a transactional context including leasing and facility development matters" and "also manages regulatory compliance."
- **David A. Roth** "assists clients with regulatory compliance, environmental liability, site remediation and cost recovery litigation."
- **Ann M. Waeger** is "a respected attorney who handles a range of environmental matters associated with real estate and corporate transactions" who "specializes in environmental insurance coverage and claims."

Healthcare

The firm's healthcare group, according to *Chambers* editors, "is increasingly active in the New Jersey healthcare market, acting for a broad client base of providers, pharmaceuticals and those investing in the industry." The publication further references the group's "extensive regulatory practice that includes areas such as Stark Law and HIPAA compliance, as well as certification issues," adding that the group is "also noted for its strong transactional and litigation experience." *Chambers* further comments that the group's "dedicated private equity practice" advises both sponsors and portfolio companies.

Partners recognized in this practice area:

- **James A. Robertson** "offers notable strength in litigation such as reimbursement appeals" and is "respected for his representation of a wide range of healthcare providers on diverse regulatory and corporate mandates."
- **Andrew F. McBride, III** has a "broad-based practice includes transactions such as M&A and related antitrust concerns, as well as reimbursement dispute."

Construction

The firm's established practice focuses on representing developers, owners, condominium associations and general contractors in litigation. *Chambers* writes that our attorneys "are experienced in handling a broad range of disputes, including claims relating to defective construction and design, negligence and construction delays."

Partners recognized in this practice area:

- **Dennis A. Estis** is “regularly called upon for his advice regarding litigation and arbitration.”
- **John D. North** has “expertise that includes disputes involving condominium association law.”

Banking & Finance

Partner recognized in this practice area:

- **Lydia C. Stefanowicz** is “commended for her commercial lending and real estate finance practice, including CMBS and mezzanine financings.”

The London-based publishers of the *Chambers USA 2020* conduct comprehensive annual research, including in-depth interviews with thousands of lawyers and clients, as they seek to assess the reputations and expertise of business lawyers from across the country. Rankings are assessed on qualities including technical legal ability, professional conduct, client service, commercial astuteness, diligence, commitment, and other qualities most valued by the client. The complete methodology can be viewed at <https://chambers.com/research/methodology>

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