

# STRAFFORD WEBINAR: REAL ESTATE LEASING LETTERS OF INTENT - OBTAINING FAVORABLE TERMS AND AVOIDING PROTRACTED NEGOTIATIONS

## Webinars

February 12, 2015

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In this webinar, Hodgson Russ attorney Sujata Yalamanchili discussed best practices for drafting and negotiating key terms for a letter of intent (LOI) for a commercial leasing transaction from the perspective of both tenant and landlord, as well as the enforceability of an LOI in the case the deal falls through.

## Attorneys

Sujata Yalamanchili

## Practices & Industries

Real Estate Leasing