

# BEYOND THE OFFICE: OUTSIDE COUNSEL

## Speaking Engagement

June 25, 2020

Event Sponsor: Rensselaer County Attorney's Office

## Attorneys

Christian Soller

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Christian Soller spoke with Rensselaer County Attorney's summer law interns as part of the "Beyond the Office: Outside Counsel" program.

"Beyond the Office" is a series of informal meetings designed to allow the law students in the summer program to meet influencers that: serve or have served in county government; serve in a government, non-profit, or business organization that touches the work of the County's office; or otherwise impact the policies, finances, or operations of county government.

Christian joined Carl Kempf III and Kelly Cramer, Deputy County Attorney, to discuss how to sell yourself to get work from a county or another client, discussing what the best attorneys outside the firm do right, what average/below average attorneys get wrong, and where private law practice will be in two years.