## Moss & Barnett



# Aaron D. Quinby

Attorney

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PRACTICE AREAS: Real Estate Finance, Real Estate, Business Law

Aaron focuses his practice on general real estate and commercial real estate finance transactions. Aaron's background in real estate and finance allows him to guide businesses, individuals, and families through major transactions and life events.

Aaron represents clients through all stages of a transaction, including negotiating, structuring, and closing complex real estate transactions. He prepares initial sale and loan documents, negotiates title insurance coverage, identifies and resolves title and survey issues, and prepares all documents necessary for a successful closing.

After graduating from Mitchell Hamline School of Law in St. Paul, Minnesota, Aaron clerked for the Honorable Sheridan Hawley, chambered in Minnesota's Tenth Judicial District. Prior to joining Moss & Barnett, he was in private practice in Minnesota and Texas, while focusing his practice on real estate and business transactions. Aaron is a passionate attorney who believes that attention to detail is the secret of taking each transaction from good to great.

#### Acquisitions, Dispositions, and Leasing

Aaron counsels clients in the negotiation and preparation of letters of intent, purchase agreements, leases, easements, and closing documents. He is also experienced in the examination of title and legal due diligence.

#### **Commercial Real Estate Finance**

Aaron has considerable experience representing companies in complex transactions involving office, industrial, hospitality, retail, agribusiness, and multifamily projects. He represents both owners and lenders, providing insights from both sides of the negotiating table into sale and loan documents, while managing expectations, and addressing his clients' concerns.

#### **Multifamily Finance**

Moss & Barnett is a leading law firm nationwide in representing Freddie Mac and Fannie Mae lenders. The firm has closed thousands of these loans in every product line, including:

- Portfolio and capital markets executions;
- Credit facilities and other structured transactions;
- Tax-exempt bond and other targeted affordable housing programs;
- Seniors housing;
- Manufactured housing; and
- Small-balance loans.

These transactions span the spectrum of deal structures, including joint ventures, tenancies-incommon, ground leases, master leases, condominiums, phased developments, preferred equity, and investment funds.

#### Experience

- Served as outside counsel for numerous privately owned companies in a variety of industries, including banking, manufacturing, construction, retail, agribusiness, real estate, and professional services.
- Assisted local and national private equity firms with add-on acquisitions and corporate governance.
- Represented a medical technology company on an \$19 million purchase transaction.
- Represented a manufacturing company on a \$15 million sale transaction.
- Advised many agribusiness clients on development, purchase, sale, and succession transactions.
- Advised lenders, developers, and retailers in commercial real estate lease, finance, sale, purchase and development transactions.

## Clerkships

Honorable Sheridan Hawley, Minnesota District Court, Tenth Judicial District

## **Education**

Mitchell Hamline School of Law, J.D.; Law and Business Certificate; Dean's List; Editor, *Mitchell Hamline Journal of Public Policy and Practice*; Competition Team, Rosalie E. Wahl Moot Court; Research Assistant to Associate Dean Mehmet Konar-Steenberg; Minnesota Justice Foundation Public Service Award

University of Northern Iowa, B.A., Real Estate and Finance



#### Admissions

Minnesota

Texas

#### News

*Midwest Real Estate News* Lists Moss & Barnett Among Top Law Firms for 2023 *Midwest Real Estate News*, 12.27.2023

Alert: *Moratzka* Decides Century-Old Plat not Subject to Marketable Title Act Moss & Barnett Advocate (Spring/Summer 2023 edition), 08.15.2023

*Midwest Real Estate News* Lists Moss & Barnett Among Top Law Firms for 2022 *Midwest Real Estate News*, 01.05.2023

Attorneys Gabrielle J. Martone and Aaron D. Quinby Join Moss & Barnett 08.25.2022

## **Publications**

Attention Businesses: FinCEN Wants Your Information Moss & Barnett Advocate (Fall 2023/Winter 2024 edition), 02.26.2024

To Buy or Rent in an Inflationary Market? That Is the Question *Moss & Barnett Advocate (Winter 2023 edition)*, 03.21.2023

## **Professional Associations**

Minnesota State Bar Association

State Bar of Texas