



Christopher D. Stall

Attorney

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PRACTICE AREAS: Business Law, Mergers and Acquisitions, Closely Held Businesses, Securities, Financial Services, Estate Planning and Wealth Preservation, Employment Law

Chris is passionate about helping clients grow, scale, manage, and transition their businesses with direct, pragmatic advice and advocacy. His clients value his collaborative approach to developing and implementing strategies through legal structures and tactics designed to enhance reward opportunities, improve control and predictability, and minimize risk.

Chris has extensive experience with drafting and negotiating contracts, business restructurings, mergers and acquisitions, financings, strategic partnerships, distribution agreements, licenses, governance issues, exit strategies, and sales and recapitalizations.

Chris works with clients in a spectrum of industries, including insurance, investment advisors, health care, manufacturing, distribution, pharmacy, hospitality, transportation, and accounting, as well as law, medical, and other professional service firms. A substantial proportion of his business acquisition deals have been for insurance, investment advisor, bank, and other financial service providers, with over 140 transactions to date.

He regularly assists closely held businesses regarding governance, risk management, contracting, and operational issues. In performing those services, Chris understands that clients need the right size representation, proportional to their needs and the circumstances of the representation. He believes that pragmatic legal advice goes hand in hand with managing the realities of business relationships.

Experience

Restructuring Engagements

- Assisted regional accounting firms in restructuring ownership, compensation, and succession planning relationships.
- Negotiated a succession plan between three branches of a family for control and ownership of large family-owned business.

- Restructured, consolidated, and recapitalized medical technology group.

Buy-Side Engagements

- Represented regional banking group in the acquisition of banks, insurance agencies, and trust companies.
- Assisted a credit union in a series of mergers in a geographic expansion strategy.
- Represented an investor in acquiring a luxury boat manufacturer.
- Assisted a private equity group in purchasing a series of manufacturing companies in a roll-up strategy.
- Assisted a national distributor in the acquisition of the assets of rival in a bankruptcy auction.
- Assisted a national automobile dealership group in series of dealership acquisitions in a national roll-up strategy.

Sell-Side Engagements

- Represented AFAM Capital Inc. in its sale of its investment advisory practice to Kovitz Investment Group.
- Represented the shareholders of Ahmann & Martin Inc. in its sale to Associated Financial Group LLC, a transaction valued between \$48 million and \$56 million.
- Represented controlling shareholder in the divestiture of an insurance carrier, a deal valued at over \$400 million.
- Represented three long-term care pharmacies in deals valued in excess of \$280 million.
- Represented national building supply manufacturer in its sale to private equity group, a transaction valued in excess of \$100 million.

Education

University of Minnesota Law School, J.D., *cum laude*; *Minnesota Law Review*

Carleton College, B.A., Economics, *cum laude*

Admissions

Minnesota

U.S. District Court for the District of Minnesota

U.S. Tax Court

Honors & Recognitions

The Best Lawyers in America, "Lawyer of the Year," Business Organizations (including LLCs and Partnerships), Minneapolis (2023)

The Best Lawyers in America (2021)

Minnesota Rising Stars (2006-2009)

News

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America* and *Best Lawyers: Ones to Watch* for 2024
08.17.2023

Alert: The Uniform Electronic Wills Act
Moss & Barnett Advocate (Spring/Summer 2023 edition), 08.15.2023

Alert: Noncompete Agreements Banned in Minnesota: Action Items for Employers
05.31.2023

Alert: Employers: Good Reason to Review Your Separation Agreement Forms
Moss & Barnett Advocate (Winter 2023 edition), 03.21.2023

Timothy L. Gustin and Christopher D. Stall Elected to Moss & Barnett Board of Directors
02.23.2023

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America*, *Best Lawyers: Ones to Watch*, and *Best Lawyers "Lawyers of the Year"* for 2023
The Best Lawyers in America, 08.18.2022

Kevin M. Busch, Christopher D. Stall, and James J. Vedder Included as *The Best Lawyers in America* "Lawyers of the Year" for 2023
The Best Lawyers in America, 08.18.2022

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America* for 2022
The Best Lawyers in America, 08.19.2021

Fifteen Moss & Barnett Lawyers Named to 2021 *Best Lawyers*® List
The Best Lawyers in America, 08.20.2020

Alert: Minnesota Supreme Court Case May Change Taxation of Minnesota Trusts
08.22.2018

Estate Tax Alert – Tax Cuts and Jobs Act
12.22.2017

Proposed Changes to IRS Regulations May Limit or Eliminate Valuation Discounts for Family-Owned Businesses
09.26.2016

Speaking Engagements

Moss & Barnett's Upper Midwest CPA Firm Summit, in partnership with the Minnesota Society of CPAs (MNCPA) (St. Cloud, MN)
The Regency, 912 West Saint Germain Street, Suite 204, St. Cloud, MN 56301, May 9, 2024

Moss & Barnett's Upper Midwest CPA Firm Summit, in partnership with the Minnesota Society of CPAs (MNCPA) (Minneapolis, MN)
Fifth Street Towers Engage Conference Center, 150 South Fifth Street, Third Floor | 150 Tower, Minneapolis, MN 55402, May 2, 2024

The Legal Platypus – Minnesota Revised Limited Liability Company Act
Minneapolis Convention Center, Minneapolis, MN, 05.10.2017

Insurance Agency Management – Three Regulatory Burdens to Shed Before 2017
Hazeltine National Golf Club, Chaska, MN, 11.16.2016

Fair Credit Reporting Act and Drivers Privacy Protection Act – A New Trend in Enforcement and Compliance
Minnesota Independent Insurance Agents and Brokers Association, Prairie Conference Center, Eden Prairie, MN, 02.25.2015

Publications

Attention Businesses: FinCEN Wants Your Information
Moss & Barnett Advocate (Fall 2023/Winter 2024 edition), 02.26.2024

Deadline for Limited Liability Companies
Spring 2017 Firm Newsletter, 04.06.2017

Estate Planning Alert: Minnesota Gift/Estate Tax
03.24.2014

Professional Associations

Minnesota State Bar Association

Hennepin County Bar Association