



Jodi L. Johnson

Attorney

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PRACTICE AREAS: Real Estate, Business Law, Mergers and Acquisitions, Employment Law

Jodi advises businesses in the areas of real estate, corporate law, and labor and employment law. Having worked for many years as corporate counsel, she recognizes the importance of integrating legal advice with the client's overall business objectives. Timely communication, teamwork, and practical legal solutions are hallmarks of Jodi's service delivery.

Jodi has over 20 years of experience as a commercial real estate lawyer, and her principal areas of real estate practice are:

- Commercial real estate development and leasing
- Commercial real estate acquisitions, finance, and dispositions
- Joint venture projects
- Commercial and corporate law
- Zoning and land use

Jodi is a trusted advisor to developers, owners, landlords, tenants, and contractors in the purchase, sale, leasing, development, and financing of commercial real estate locally and across the nation. She has significant retail leasing and development experience, and she has also directed, coordinated, managed, and completed complex joint venture projects from land acquisition through development and leasing.

Additionally, Jodi serves as outside general counsel to clients, facilitating business solutions and risk management consistent with each client's overall business goals.

Jodi's employment law experience includes advising clients and litigating in the areas of discrimination, wrongful termination, wage and hour disputes, non-compete/solicitation agreements, drug testing agreements, harassment, workplace violence, and executive compensation. She also advises private and public sector employers on risk mitigation strategies, including hiring and termination decisions, leave and accommodation requests, employment contract issues, employee handbooks, labor concerns, wage and hour compliance, personnel policies, internal audits, and providing discrimination and harassment training, bias training, and

other management training.

Jodi also advises doctors, therapists, and other professionals on employment and licensing board matters.

Experience

- Representing Wall Companies and leading the legal team in the development of its Malcom Yards Project near the University of Minnesota campus.
- Represented large developer in joint venture transactions for the development of industrial parks, food halls, multi-family developments, and retail.
- Represented United Properties in the acquisition and development of Tract C in the Gaviidae Center in downtown Minneapolis for its new corporate offices.
- Represented the National Marrow Donor Program and managed the legal team to develop and lease its approximately 240,000-square-foot, seven-story building with underground parking in the North Loop near Target Stadium.
- Represented Rick Born and managed the legal team in the acquisition, development, and leasing of the Boatworks Project in Wayzata, Minnesota.
- Represented two entities (whose affiliate was Lehman's Garage) in the negotiation and drafting of seven leases with ABRA for the prior Lehman's Garage locations in conjunction with the sale of the Lehman's Garage business to ABRA, and managed the legal team for the complete transaction. Thereafter, advised on portfolio management and ultimately represented the entities in the sale of all seven properties.

Education

William Mitchell College of Law, J.D.; *magna cum laude*

St. Cloud State University, B.S.

Admissions

Minnesota

Honors & Recognitions

The Best Lawyers in America (2022-present)

Twin Cities Business Notable Women in Commercial Real Estate (2022)

Minnesota Rising Stars (2004-2006, 2010)

News

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2023
Midwest Real Estate News, 12.27.2023

Deadline for Minnesota Employers to Begin Providing Earned Sick and Safe Time to their Minnesota Employees is January 1, 2024
12.11.2023

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America* and *Best Lawyers: Ones to Watch* for 2024
08.17.2023

Alert: *Moratzka* Decides Century-Old Plat not Subject to Marketable Title Act
Moss & Barnett Advocate (Spring/Summer 2023 edition), 08.15.2023

Alert: Noncompete Agreements Banned in Minnesota: Action Items for Employers
05.31.2023

Alert: Employers: Good Reason to Review Your Separation Agreement Forms
Moss & Barnett Advocate (Winter 2023 edition), 03.21.2023

Making the Season Bright for Families of the Nonprofit "Breaking Free" (2022)
Moss & Barnett Advocate (Winter 2023 edition), 03.21.2023

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2022
Midwest Real Estate News, 01.05.2023

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America*, *Best Lawyers: Ones to Watch*, and *Best Lawyers "Lawyers of the Year"* for 2023
The Best Lawyers in America, 08.18.2022

Jodi L. Johnson Selected to *Twin Cities Business* Notable Women in Commercial Real Estate (2022)
Twin Cities Business (February/March edition), 02.14.2022

Making the Season Bright for Families of the Nonprofit "Breaking Free"
12.15.2021

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2021
Midwest Real Estate News, 12.01.2021

Moss & Barnett Congratulates Our Lawyers Selected for Inclusion in *The Best Lawyers in America* for 2022
The Best Lawyers in America, 08.19.2021

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2020
Midwest Real Estate News, 10.01.2020

Moss & Barnett Spirit of Giving – Breaking Free I 2019
Moss & Barnett Advocate (Fall 2019 edition), 12.16.2019

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2019
Midwest Real Estate News, 09.19.2019

Midwest Real Estate News Lists Moss & Barnett Among Top Law Firms for 2018
09.18.2018

Moss & Barnett Spirit of Giving – Breaking Free (2017)
03.27.2018

Jodi L. Johnson Joins Moss & Barnett
05.23.2017

Speaking Engagements

9th Annual Capital Markets and M&A Update: Dealmakers Panel
9th Annual Capital Markets and M&A Update, Golden Valley Country Club 7001 Golden Valley Road Minneapolis, MN 55427, 01.26.2022

Publications

Attention Businesses: FinCEN Wants Your Information
Moss & Barnett Advocate (Fall 2023/Winter 2024 edition), 02.26.2024

Professional Associations

Member, former board member (2013-2014), Minnesota Commercial Real Estate Women (MNCREW)

Attend National Association for Industrial and Office Parks (NAIOP Commercial Real Estate Development Association) events

Community Involvement

Jodi enjoys being involved in her children’s sports communities – including soccer, hockey, and baseball – and performing community service projects for them. She also takes great pride in helping those less fortunate over the holidays in various ways.