

Negotiating Construction Contracts

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"No one else is questioning that." Who hasn't heard that when negotiating a construction contract. Contract terms are negotiable and you need to understand what to ask for and how to present your position. This seminar is a opportunity to hear an experienced Minnesota construction attorney address key issues that will help you protect your company's interests and assets. We will cover:

- What the General Contractor wants to hear.
- The importance of Scope Clarification.
- Clearing up Scheduling Questions.
- Delegation of Design Responsibility.
- Understanding General Contractor concerns that can work to your advantage.
- Changes & Extra Work.
- Indemnification Provisions.
- Additional Insured Provisions.
- Stop Work Provisions.
- Contingent Payment Provisions.
- Contract Termination Provisions.

The presentation and ensuing discussion will also give you the opportunity to learn how other subcontractors have handled similar issues.

Attorneys

Aaron A. Dean

Practice Areas

Construction Law