

# Beware the Boilerplate (or pay attention to the fine print)

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In contract negotiations, business owners naturally focus on the business terms and may spend little or no time addressing the "boilerplate" provisions typically found at the end of an agreement. These provisions -- sometimes under a "miscellaneous" caption -- are often skimmed over because they are viewed as "standard" language affecting both parties equally. Dismissing such provisions as mere "legalese," however, can be costly. In the event of a dispute or litigation, those boilerplate provisions may ultimately determine who wins or loses.

## Practice Areas

Business Law

Litigation

