

# Lisa A. Johnson

St. Louis, MO

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## PARTNER

### Overview

Lisa Johnson believes that by using negotiation, analytical, and writing skills many future problems and disputes can be avoided. Her practice is primarily focused on real estate, construction, and related businesses. She assists clients in a wide variety of business matters, including organization, purchase and sale of business and real estate, title issues, and the negotiation and drafting of agreements. She also has experience in the organization, documentation, and management of homeowner and condominium associations, trademark registration and maintenance, and loan review, negotiation, and documentation.

Lisa strives to communicate well with clients and do more than what is required, and she enjoys helping clients with completing their projects and achieving their goals. She provides honest advice to help clients avoid legal problems before they arise. Away from the office, Lisa enjoys spending time with family and friends, volunteers in her community, and is active in her church.

### Experience

Acted as Counsel for a Developer in the Acquisition and Development of a 234-Lot Residential Subdivision

Represented a Client Who Sought to Create a New Urbanist Design Development

Established a Neighborhood Improvement District and Obtained \$4.72 Million of Bond Financing

Handled the Refinancing of a 36-Hole Golf Course

Serves as Primary Outside Counsel to a Real Estate Brokerage and Management Company

Zoning Approval in Hospital Expansion

### SERVICES

Agribusiness

Commercial Contracts

Commercial Lending

Construction

Corporate & Securities

Corporate Governance

Homeowner Associations

Intellectual Property

Joint Ventures & Strategic Alliance Agreements

Mergers & Acquisitions

Nonprofit Institutions & Tax-Exempt Organizations

Outside General Counsel

Real Estate, Zoning & Public Finance

Venture Capital & Private Equity

### EDUCATION

Washington University School of Law, J.D., 1988

McKendree University, B.A., 1985, *with honors*

### ADMISSIONS

Missouri

Handled the Acquisition and Development of a 61-acre Tract of Ground as a Part of a Mixed-Use Development

Handled the Acquisition for the Mixed-Use, New Urbanist Development in Independence, Missouri

Obtained a Conditional Use for the Operation of a Convenience Store and Liquor Store

Assisted Our Client in Acquiring a 40-Acre Tract of Ground in Unincorporated St. Charles County

Represented a Developer in the Redevelopment of a 582 Lot Subdivision

### Membership & Involvement

- Member: Home Builders Association of St. Louis, Professional Women in Building Council; Southwestern Illinois Board of Realtors; Missouri Chamber of Commerce; Urban Land Institute

### Honors

- Selected to *The Best Lawyers in America*® in Community Association Law: 2024

### Firm News

92 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2024 in America Firm News, August 17, 2023

Amundsen Davis Promotes Attorneys to Partner  
March 15, 2018

### Alerts

Post Pandemic Considerations - Real Estate Contracts

Protecting Your Neighborhood's Identity - Registering a Trademark

Prepare for Success in the Beverage Industry by Registering Your Marks

"Mark Your Place" With Bona Fide Intent to Use Trademark Application

Enhanced Remedies with Copyright Registration for Building Design

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Johnson

Illinois

## Speaking Engagements

Homeowners Associations

SmithAmundsen CLE Webinar, Real Estate Practice Group, April 14, 2015

## Published Works

Expecting the Unexpected: Contract Drafting Lessons Learned from the Pandemic

*ACC St. Louis Newsletter*, Fall 2020

## Blog Posts

Contractual Considerations for Short-Term Rentals

*In the Dirt: A Real Estate Legal Update*, April 21, 2023

Municipal Regulation of Short-Term Rentals

*In the Dirt: A Real Estate Legal Update*, April 12, 2023

Missouri Supreme Court Expands Municipalities' Authority to Deny Conditional Use Permits

*In the Dirt: A Real Estate Legal Update*, February 15, 2023

Common Considerations for Homeowner Associations Regarding Short-Term Rentals

*In the Dirt: A Real Estate Legal Update*, January 31, 2023

HOA Regulation of Solar Panels – Common Limitations and Provisions

*In the Dirt: A Real Estate Legal Update*, January 9, 2023

New Missouri Law Affects Municipal Control over Home Occupations

*In the Dirt: A Real Estate Legal Update*, December 20, 2022

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