

Lawrence J. Glusman

Milwaukee, WI

414.225.1488 | lglusman@amundsendavislaw.com



PARTNER

Overview

Larry's commitment to helping businesses thrive comes from his family's legacy of owning and operating small businesses. His experience growing up around entrepreneurs and working for a family retail business selling mattresses gave him the tools he needs to best serve his clients as an attorney. He understands his clients' concerns and appreciates their goals and successes.

As a member of the firm's Banking & Finance Service Group, Larry focuses his practice on commercial lending, real estate and business transactions. It also includes creditors' rights in litigation, foreclosure and various insolvency proceedings. He also assists with creating, governing and transferring interests in business entities, and negotiating business issues. Larry represents established and start-up businesses with real estate and asset purchase transactions and other financing, leasing, development, contracts and general corporate matters.

Larry's long term lending clients find that he anticipates their needs as he learns their goals, which creates an efficient working relationship. His small business clients find that he earns their trust quickly and helps them understand the legal parameters of their circumstance. Larry feels connected to his clients' successes and the successes of their customers.

Experience

Assisted a Local Financial Institution in the Preparation of Loan Documentation for a Large Number of New and Renewing Borrowers

Assisted in the Asset and Real Estate Sale of a Local Brewery Business

Represents a Nonprofit Lender Working in Partnership with Area Banks and Other Nonprofit Lenders to Provide Low-Interest Loans to Businesses in Wisconsin

SERVICES

Agribusiness

Banking & Finance

Commercial Lending

Corporate & Securities

Real Estate, Zoning & Public Finance

EDUCATION

University of Wisconsin Law School, J.D., 1995, *cum laude*

Duke University, B.A., 1988

ADMISSIONS

Wisconsin

Advises an Agribusiness Lender on Waste Disposal Revenue Bond Letters of Credit and Creditors' Rights Issues

Represented an Agribusiness Lender in a \$27 Million Waste Disposal Revenue Bonds Project

Represented an Agribusiness Lender in a \$10 Million Waste Disposal Revenue Bonds Project to its Borrower

Membership & Involvement

- Member: Commercial Association of REALTORS Wisconsin; BICR (Bankruptcy Insolvency & Creditors' Rights) State Bar Section; University Club of Milwaukee (2007 – present); Lake Park Friends (2008 – present); Duke University Alumni Admissions Advisory Committee (2004 – present)
- Congregation Sinai: Current Board Member, Former Co-Chair Campaign for Tomorrow; Executive Committee Member, Cantor Search Committee
- Former Board Member: Milwaukee Jewish Council for Community Relations
- Former Founding Board Member: Hmong Wisconsin Chamber of Commerce
- Former Board Member: Southeast Asian Educational Development of Wisconsin, Inc.

Honors

- Diverse Business Development Award, Wisconsin Economic Development Corporation: 2020
- Small Business Legal Assistance Award Recipient – Champion of the Year: 2018
- Selected to *The Best Lawyers in America*® in Corporate Law: 2021, 2022, 2023, 2024
- Selected to *The Best Lawyers in America*® in Real Estate Law: 2021, 2022, 2023, 2024
- Selected to *The Best Lawyers in America*® in Commercial Finance Law: 2024

Firm News

92 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2024 in America Firm News, August 17, 2023

In the Media

Milwaukee Business Journal's Table of Experts: Revisiting the Paycheck Protection Program -- Quotes Lawrence Glusman

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Alerts

SBA Issues "Change of Ownership" Procedures for PPP Borrowers: M&A Transactions Must Now Be Reviewed for Compliance

SBA Releases Revised and EZ Forms For PPP Loan Forgiveness Application: What's New, What Changed and What Stayed the Same

SBA Releases PPP Loan Forgiveness Application and Instructions: Lays Out Calculation Process and Clarifies Some Open Questions

SBA Creates New Safe Harbor for PPP Certification Review: Loans Under \$2 Million Deemed Certified in Good Faith and Loans Over \$2 Million Subject to Possible Loss of Forgiveness (Updated May 14, 2020: New PPP FAQ #47 published)

Limited Safe Harbor May 14 Deadline Looms: Did I Misunderstand or Misapply the PPP Borrower Certification?

Breaking News: SBA Extends PPP Safe Harbor Repayment Deadline to May 14: Promises Additional Guidance on Certification Review

CARES Act Passed Providing Forgivable Loans to Maintain Business Continuity in Trying Times (Updated March 27, 2020)

Borrowers Under SBA 504 and SBA 7(a) Loan Programs Eligible for Deferral of Principal, Interest and Fees for up to Six Months

Employer Relief May Be in Sight – Senate Bill Includes Forgivable Loans to Maintain Payroll for Next Four Months

Remote Online Notarization Becomes Law

Speaking Engagements

Behind the Scenes: Evaluating Out-of-Court Workouts, Bankruptcy, and Chapter 128 Receiverships

Speaking Engagement, TMA Milwaukee Committee, Seminar; Milwaukee, WI, March 3, 2022

COVID-19 Relief in 2021: What Employers Need to Know

Speaking Engagement, BizTimes Media, Old National Bank, and SVA Certified Public Accountants, Webcast, January 21, 2021

PPP Flexibility Act of 2020: What Are Your Options Now?

Speaking Engagement, First Midwest Bank, Sikich LLP and BT360, Webcast, June 16, 2020

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You've Decided to Keep Your PPP Funds, Now What? Properly Prepare to Maximize Loan Forgiveness
Speaking Engagement, BizTimes Media, Webcast, May 5, 2020

Understanding the CARES Act
Speaking Engagement, BizTimes Media, Webcast, April 8, 2020

Paycheck Protection Program: Factors for Considering a Loan
Event, Webcast, April 2, 2020

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