

Negotiating and Drafting Third-Party Logistics Provider Agreements

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3PL agreements allow manufacturers and providers to structure customized logistics solutions to meet a company's specific needs. The agreements provide critical supply chain management that can include transportation and warehousing solutions and involve state, federal, and international laws and treaties.

The customized nature of 3PL, and the cross-disciplinary solutions it provides, make the agreements very complex. Counsel representing buyers of 3PL services and providers must have thorough knowledge of the risks and liabilities involved to negotiate the most favorable terms for the client and avoid pitfalls such as double payment for services.

In the webinar, Stafford's authoritative panel of attorneys discuss the best practices for negotiating and drafting 3PL provider contracts. Lew Bricker address key provisions in the contracts, including scope of services, performance measurement, rate structure, liability and indemnity, damages, termination, and more.

PROFESSIONALS

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