## Successfully Represented an Employer in a Wage Payment Claim Brought by a Former Sales Representative

Amundsen Davis successfully represented an employer in a wage payment claim brought by a former sales representative in the California Department of Industrial Relations (Oakland). The claimant sought substantial commissions based on numerous transactions spanning several years and multiple versions of his sales compensation plan. After a multi-day hearing and extensive posthearing briefing, the Department ruled in favor of the employer and awarded the former sales representative nothing.

## **PROFESSIONALS**

Jeffrey M. Glass Partner

## **RELATED SERVICES**

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