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Daniel B. Hassett

Partner

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Dan advises financial institutions, government contractors, software vendors, and other clients on the acquisition, protection, and commercialization of software and other technology assets.

Representative Matters

- Drafts original equipment manufacturer (OEM), Value Added Reseller, and other distribution agreements for software, patented inventions, and other technology.
- Counsels clients on structuring and pursuing their rights under outsourcing agreements, including service level agreements.
- Advises clients on the licensing of technology to federal, state, and local governments.
- Advises clients on venture formation and structure, debt and equity funding, mergers and acquisitions, and strategic alliances. Experienced in acquisition of tangible and intangible technology assets in workouts and bankruptcy.
- Counsels clients on online license arrangements, including the impact of the Uniform Computer Information Transactions Act and negotiates and drafts web development and hosting agreements.
- Handles acquisitions and joint ventures among international parties, strategic alliances, domestic and international financings, and general corporate counseling.
- Negotiates "Buy-Sell" arrangements and minority shareholder and investor rights for privately held ventures.
- Handles domain name disputes, Internet Corporation for Assigned Names and Numbers, and Anti-Cybersquatting



Practice Areas

Corporate Mergers & Acquisitions and Due Diligence for Government Contractors Technology Transactions Product Distribution and Transactional Support Strategic Competition & Supply Chain

Credentials

Education

J.D., University of Texas School of Law B.S., *cum laude*, Providence College

Bar and Court Memberships District of Columbia Bar Virginia Bar Consumer Protection Act.

- Advise specialty chemical manufacture clients (pesticides/fungicides) on various supply, distribution, tolling and joint venture agreements.
- Advise specialty chemical manufacture clients on the acquisition or sale of assets or business lines and/ or stock.
- Advise multiple clients in the review of due diligence and the submission of bids for an auction/ 363 sale of EPA registrations, supply and distribution agreement, inventory and associated assets from a bankruptcy estate.
- Advise specialty chemical companies on their termination or breach rights under supply or distribution agreements, including take or pay, minimum purchase, price protection and indemnity rights.

Affiliations

- American Intellectual Property Law Association (AIPLA)
- Computer Law Association
- Co-Chair, Northern Virginia Technology Council (NVTC), Information Technology and Telecommunications Committee
- Greater Washington Board of Trade, Technology Task Force