

Teaming with Teaming Agreements: Navigating Strategic Alliances in the Federal Marketplace

Wiley Government Contracts

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In the always competitive federal marketplace, teaming agreements, joint ventures, subcontracts, and other strategic alliances can not only give participant companies an edge, but also enhance the value delivered to the government. At the same time, these arrangements are not without risk. Wiley partners Dan Hassett and Tara Ward will examine a variety of strategic alliances available to government contractors and their partners; the specific documents, rules, regulations, and case law that guide the selection and structure of such alliances; and practices to protect your company's rights in the event of a break-up. This podcast will review: The various strategic alliances available to government contractors, including small businesses; Practical considerations related to the key documents involved, including nondisclosure agreements, teaming agreements, joint ventures, and subcontracts; Trends in the enforceability of teaming agreements; and How to protect employees and intellectual property even if a team falls apart.

Related Professionals

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Practice Areas

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